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CLUB DU SAHEL

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Private Sector Support Programme

ENTERPRISE NETWORKS' MILLENNIUM CONFERENCE
"Engaging New Generation African Entrepreneurs for Global Competitiveness"

Conference Programme

Addis Ababa, 14-16 October 2000

Patrick Sevaistre, Tél. 01 45 24 96 31, e-mail: patrick.sevaistre@oecd.org

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ENTERPRISE NETWORKS' MILLENNIUM CONFERENCE**"Engaging New Generation African Entrepreneurs for Global Competitiveness"**

UNECA Conference Centre
Addis Ababa, Ethiopia
14, 15 and 16 October 2000

CONFERENCE PROGRAMME

FRIDAY, 13 OCTOBER 2000 – PARTICIPANTS ARRIVE	
12:00 – 18:00	REGISTRATION OPEN- SHERATON AND HILTON
14:30 – 17:00	Tour: Addis and EEN member firm site visits
18:30	Depart for dinner
19:00 – 21:30	ETHIOPIAN CULTURAL EVENING- CASUAL
22:00	Return to hotel

Day 1

SATURDAY, 14 OCTOBER 2000	
8:00 - 9:00	REGISTRATION- UNECA CONFERENCE CENTRE
SESSION 1	Opening Plenary session
9:00 – 11:00 Chair: Zem Negatu, EAEN	Opening Message and Introductions- Zem Negatu, EAEN Official Opening Address – Honorable Prime Minister Meles Zenawi, Ethiopia Introduction to Conference Theme and Presentation of Keynote Speaker- Sam Cooke, WAEN Keynote Speaker: Robert Lindsay, Coca Cola "Engaging New Generation African Entrepreneurs for Global Competitiveness" Introduction of Theme of African Unity and Introduction of Speaker- Daniel Chiwandamira, SAEN Speech by OAU Secretary General – Salim A. Salim "African Unity: The Key to Success for the New Generation African Entrepreneur"
11:00 – 11:30	TEA BREAK AND NETWORKING
SESSION 2 Chair: Jacob Amematekpo, WAEN	New Generation African Entrepreneurs: Their Vision, Challenges And Success Stories
11:30 – 11:50	Speaker: Noah Samara, CEO, World Space, Washington, D.C. "Africa's Challenges and Opportunities in Telecommunications"
11:50 – 12:00	Questions and Answers- Mr. Samara
12:00 – 12:20	East Africa- two success stories from region (2x10 minutes)
12:20 - 12:40	West Africa- two success stories from region (2x10 minutes)
12:40 - 13:00	Southern Africa- 2 success stories from region (2x10 min)
13:00 – 14:30	LUNCH

SESSION 3 Chair: Peter Kibiriti, EAEN	Access to Finance for Emerging Enterprises
14:30 – 15:15	Access to Finance: Private Sector Sources of Capital Panel: Global Individual Investors- Sheik Mohamed Al-Amoudi, Chairman, MIDROC, Ethiopia Venture Capital- Stephen Cashin, MD, Modern Africa Growth Fund Small Enterprise Assistance Funds- Robb Doub, SEAF USA
15:15 – 15:45	Questions and Answers
15:45 – 16:30	Access to Finance: Public Institutions Panel: Michael Hooper, IFC East Africa Regional Office Elsadig Musa, African Development Bank, Private Sector Unit David Rasquinha, EXIM Bank of India
16:30-17:00	Questions and Answers
17:00 – 18:00	TEA BREAK and NETWORKING- Conference participants
19:30	Welcome Dinner, Hilton Hotel – AFRICAN GALA EVENING

Day 2

SUNDAY, 15 OCTOBER 2000	
SESSION 3 Chair: Daniel Chiwandamira, SAEN	Strengthening network businesses for global opportunities
8:30 – 10:30	Round Table Meetings: World Bank Group Business Support Services (APDF, AMSCO, SME Development Unit) South-South Business Ties (ITC, Masscorp, Regional Integration Institutions) Business Development/Linkages (CCA, IESC, NMCD, GTN, Chevron Angola) Attracting FDI (MIGA, Investment Promo. Agencies) Social Responsibility (ASHOKA) Peace and Conflict Resolution for the Success of African Businesses (ACCORD)
10:30 – 11:00	Tea Break and Networking
11:00 – 11:30	The African Growth and Opportunity Act (AGOA) Speaker: Tony Carroll, CTD/America
11:30 – 11:45	Questions and Answers
11:45 – 12:45	Seeking Global Opportunities Panel: Ken Kwaku- Promote Africa Programme, MIGA Tim McCoy, U.S. Corporate Council on Africa Giuseppe Belsito, International Trade Centre, Geneva Yussur Abrar, Warsun International, USA
12:45 – 13:00	Questions & Answers
13:00 – 14:30	Lunch

SESSION 4 Chair: Mabouso Thiam, WAEN	Regional Integration: Opportunities for Cross-Border Trade and Investment
14:30 – 15:30	Regional Integration- Status and Opportunities Panel: Invited Speakers- Secretary Generals of: COMESA SADC ECOWAS UNECA
15:30 – 16:00	Questions and Answers
16:00 - 16:30	Tea Break
16:30 – 17:30 Chair: Kuf Munyinda, SAEN	OFFICIAL CLOSING: SUMMARY CONCLUSIONS FROM PLENARY SESSIONS AND ROUND TABLES
20:00	Official Closing Dinner, Sheraton Addis

Day 3

MONDAY, 16 OCTOBER 2000- NETWORK MEETINGS	
8:30 – 10:00 Suggested convenors/tbc Elias Chipimo Anitha Soni Kuf Munyinda Eskinder Joseph Husssein Ladha Marcel Nikiema Ken Ofori-Atta	Cluster/Sector Meetings (among three regional networks) Professional Services (legal and consulting) Tourism Information Technology Agri-Industry/Horticulture Manufacturing Transport Finance Others
10:00 – 11:00	Regional Meetings (EAEN, SAEN, WAEN)
11:00 - 12:30	A Collaborative Approach to Pan-African Business Linkages – Towards an African Enterprise Network
12:30 – 14:00	LUNCH
14:00 ++	Networking *