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RESOURCE CURSE IN OIL EXPORTING COUNTRIES

ECONOMICS DEPARTMENT WORKING PAPERS No. 1511

By Evgeny Kakanov, Hansjörg Blöchliger and Lilas Demmou

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ABSTRACT/RÉSUMÉ**Resource curse in oil exporting countries**

This paper provides a comprehensive analysis of the “resource curse” phenomenon, i.e. the negative impact of oil abundance on long-term economic growth, for a set of oil exporting countries. It distinguishes between two potential drivers of resource curses: oil dependence and oil price volatility, and it investigates whether the resource curse depends on a country’s institutional and macroeconomic environment. The empirical analysis relies on a panel of 24 oil exporters between 1982 and 2012 and an error correction model. The paper provides robust evidence in favour of the resource curse hypothesis, and there is no evidence that higher quality institutions could mitigate the curse. Oil price shocks appear to have an asymmetric impact in the short run: the growth effect is positive when oil prices rise, while no statistically significant effect is observed when they fall. There is also indirect evidence that the impact of an oil price shock is partly offset by fiscal policies, particularly in countries with high oil dependence. In the long run, oil price volatility does not appear to have a statistically significant impact on GDP. Finally, exchange rate regimes seem to play a role: countries allowing their currencies to float seem to gain from positive oil price shocks in the short run, but in the long run a fixed exchange rate regime is associated with higher GDP, probably owing to active stabilisation by sovereign wealth funds.

JEL Classification: Q32, E02, K00

Keywords: oil dependence, resource curse, oil price shocks, institutions, exchange rate

Malédiction des ressources naturelles dans les pays exportateurs du pétrole

Cette étude fournit une analyse globale de l’hypothèse dite de « la malédiction des ressources naturelles », qui suppose que la dépendance aux matières premières a un impact négatif sur le PIB à long terme. Deux déterminants de la malédiction des ressources sont en particulier distingués : la dépendance aux ressources pétrolières et la volatilité des prix du pétrole. Cet article examine la possibilité que la « malédiction des ressources naturelles » dépende de l’environnement institutionnel et macroéconomique. L’analyse empirique repose sur un panel de 24 pays exportateurs de pétrole entre 1982 et 2012 et un modèle de correction des erreurs. L’étude fournit des éléments probants en faveur de l’hypothèse de « la malédiction des ressources naturelles ». En revanche, les résultats ne permettent pas de montrer que les institutions de meilleure qualité pourraient atténuer ce paradoxe. Les chocs de prix du pétrole se révèlent avoir un impact asymétrique à court terme : l’effet sur la croissance est positif quand le prix du pétrole augmente mais aucun effet significatif n’est trouvé quand le prix baisse. Les résultats suggèrent également que l’impact du choc de prix du pétrole est en partie neutralisé par des politiques budgétaires, notamment dans les pays avec une dépendance au pétrole importante. À long terme, la volatilité des prix du pétrole se révèlent ne pas avoir d’effet significatif sur le PIB. Enfin, le régime de change semble également avoir un impact : les pays autorisant leur monnaie à fluctuer semblent bénéficier d’avantage d’un choc de prix du pétrole positif à court terme, mais à long terme le taux de change fixe est associé à un niveau de PIB supérieur, probablement à la faveur de politique active de stabilisation permise par les fonds souverains.

Classification JEL : Q32, E02, K00

Mots clés : la dépendance au pétrole, la malédiction des ressources naturelles, les chocs de prix du pétrole, les institutions, le taux de change

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RESOURCE CURSE IN OIL EXPORTING COUNTRIES

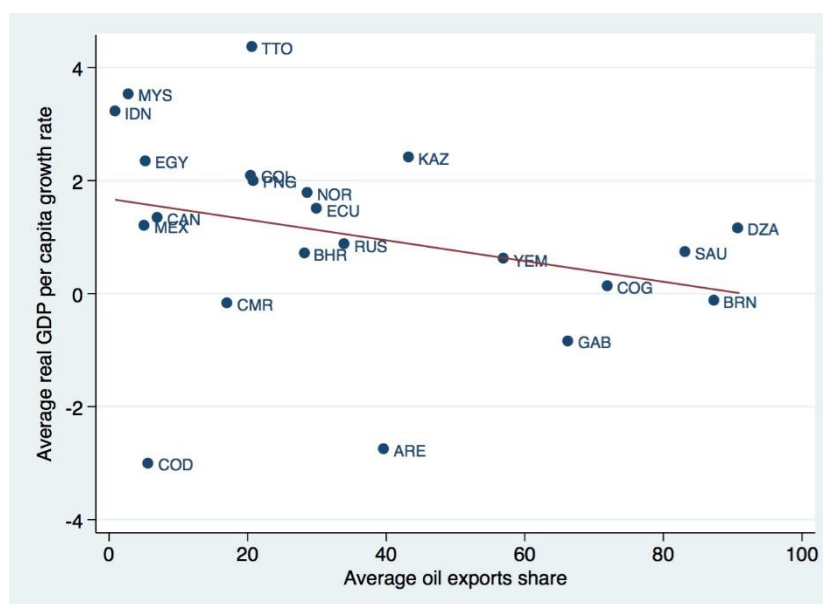
by Evgeny Kakanov, Hansjörg Blöchliger and Lilas Demmou¹

Introduction

A disquieting set of evidence suggests that the relationship between a country's natural resource endowment and its long-term economic development is negative. More specifically, over the past 20 years a larger dependence on oil exports was on average associated with lower growth for oil-exporting countries (Figure 1). This stylised fact is often described as *resource curse*, pointing at the paradox that countries rich in coveted natural resources may fare poorly in economic terms. A large body of theoretical literature suggests various channels towards this low-growth trap, ranging from structural factors such as a lack of innovation and productivity growth in the natural resource sector, institutional factors such as weak property rights in resource-rich economies, or else macroeconomic factors such as resource price fluctuations and their drag on economic and fiscal stability, sometimes exacerbated by an inappropriate exchange rate regime. However, empirical evidence on the drivers of the resource curse – in particular for large oil exporters such as Russia – is scarce.

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Figure 1. Average growth rates of real GDP per capita and average oil exports share in total exports



Note: Authors' calculations based on the IMF and World Bank data.

Source: The averages are computed over 1991 to 2012 period.

This paper provides a novel empirical analysis linking resource dependence of a country to its short- and long-term economic growth. It makes three contributions to the literature on resource curse. *First*, it assesses oil dependence in a comprehensive manner, taking into account the institutional and macroeconomic environment of oil exporting countries. In particular, the role of institutional quality, fiscal policy and the exchange rate regime for economic development are studied. *Second*, the paper analyses, within a common framework, both the short- and the long-term growth effect of oil dependence and of oil price shocks. The *third* contribution relates to the empirical approach: unlike most other papers, this paper uses panel data allowing for more robust estimation by better controlling for potential omitted variable bias, notably through the use of time and country fixed effects².

The main results of the paper are:

- Oil dependence has a negative effect on the long run GDP per capita, confirming the resource curse hypothesis. A 10-percentage point increase in the oil export share is associated with a 7% lower GDP per capita in the long run. Furthermore, we provide some evidence for a nonlinear effect of the oil dependence: the higher oil dependence, the greater becomes its negative impact.
- Mitigating the negative impact of oil dependence looks difficult. There is little evidence that, broadly speaking, higher quality institutions help avoid resource curse. More specifically, institutions seem to have a non-linear impact: a higher

² Only few papers use such data. See for instance Collier and Goderis (2007), Cavalcanti et al. (2011; 2015), Arezki and Gylfason (2011). Kilian (2009), Peersman and Van Robays (2012) use country-specific VAR analysis.

quality of institutions has a positive effect on GDP only when institutional quality is already high, but when quality is low the effect is negative.

- A positive oil price shock has a significant positive short-term growth effect for oil exporters while an oil price decline has no effect. A 10% increase in the oil price would lead to a contemporary 0.27% rise in GDP per capita on average. Moreover and little surprisingly, the higher oil dependence, the more pronounced the effect of the shock. Oil price shocks seem to be partially offset by fiscal policies suggesting a kind of counter-cyclical stabilisation policy in place. In the long run, oil price shocks have no statistically significant effect on GDP.
- Countries that allow their currencies to float gain more from a positive oil price shock in the short run, but in the long run a fixed exchange rate regime is associated with a higher GDP. One possible explanation is that countries which manage to sustain a fixed-exchange rate regime can successfully neutralize the impact of oil shocks on the economy, notably through the use of sovereign wealth or stabilisation funds.

The paper is organised as follows. Section 2 elaborates on the mechanisms linking oil dependence and economic development. Section 3 presents our econometric model, the data and discusses specification issues. Section 4 presents the results. Data sources are displayed in the Appendix.

Oil dependence: resource curse and oil price shocks

Resource curse

The term “resource curse”, coined by Auty and Warhurst (1993), refers to the paradox that in the long run, countries rich in natural resources perform worse economically than countries where natural resources are scarce. The literature has suggested numerous explanations to the resource curse phenomena³. *First*, high resource dependence results in crowding out of the tradable manufacturing sector, theoretically formalised by Matsuyama (1992) for the agricultural sector and extended by Sachs and Warner (1995) to the case of natural resources in general. In their framework, the economy has three sectors: a tradable resource sector, a tradable non-resource manufacturing sector and a non-traded sector. Only the manufacturing sector is assumed to innovate resulting in labour-augmenting technological change. The greater the natural resource endowment and the revenues that a country receives from it, the greater the domestic demand for non-traded sector goods. As these goods cannot be imported, their prices tend to rise which leads to a greater allocation of labour and capital to the non-traded sector, reducing the stock of labour and capital inputs available for manufacturing. As only the manufacturing sector is a locus of innovation and technological progress, higher resource dependence and in turn a smaller manufacturing sector dampen economic growth.

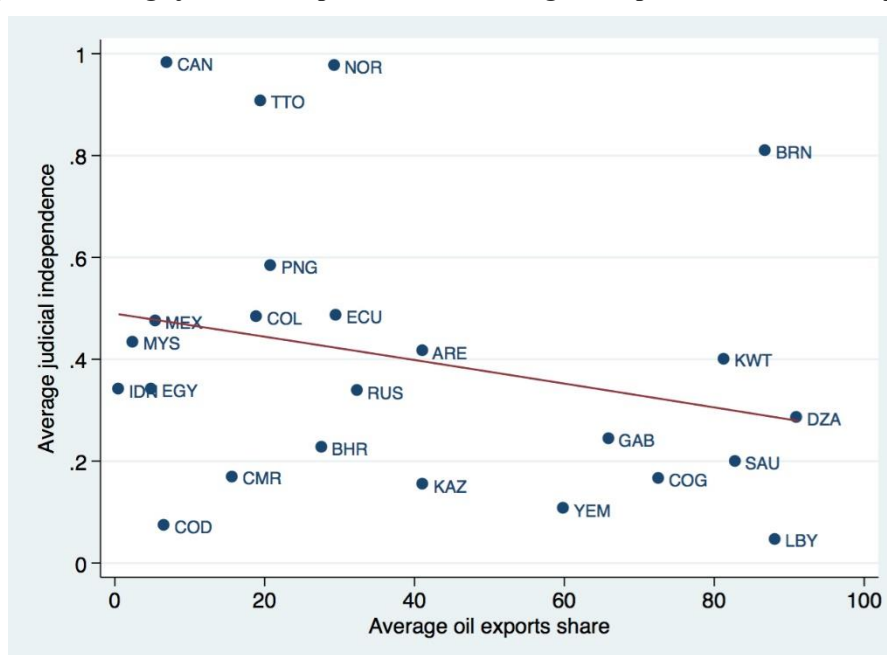
Second, rent-seeking behaviour in resource rich countries may weaken institutions such as property rights or political accountability which are believed to be fundamental to long term growth (Frankel, 2012)⁴. Figure 2 depicts this negative relationship between resource

³ See Frankel (2012) and Ross (2015) for a detailed overview.

⁴The term « institutions » is used as in institutional economics, covering issues such as property rights, political accountability, judicial independence, democracy, political rights and civic liberties, etc.

dependence and a measure of institutional quality (here an index of judicial independence from Linzer & Staton, 2015). Resource rents also free governments from the need to tax their citizens and thus from the need of accountability and ultimately democracy as a counterpart, known to have a positive long run impact on GDP (Acemoglu et al., 2014). Resource rents may make authoritarian regimes more stable and durable. Andersen and Aslaksen (2013) find that wealth derived from natural resources affects political survival in intermediate and autocratic, but not in democratic, polities; and is associated with positive effects on the duration in political office. Some studies (Jensen and Wantchekon, 2004; Ross, 2012) find that the impact of oil on democracy is also conditional: oil stabilises democracies that are wealthy and have strong institutions, but brings down democracies that are poor or have weak institutions.

Figure 2. Average judicial independence and average oil exports share in total exports



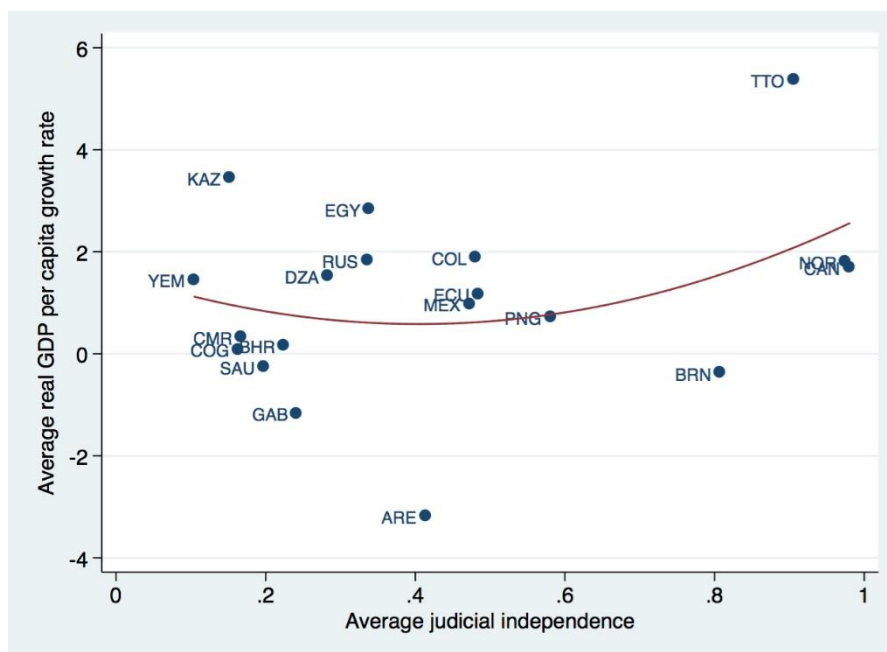
Note: Authors' calculations based on the IMF and Linzer & Staton (2015) data. Averages for years 1992 to 2010.

Source: The judicial independence index ranges from 0 to 1 (1 being the most independent judiciaries).

Alternatively, bad institutions may themselves foster resource curse. Tornell and Lane (1999) argue that powerful groups compete for fiscal windfalls resulting from commodity booms, for instance. Countries with weak institutions suffer from a “voracity effect” of such competing groups and ultimately experience less growth. Mehlum et al. (2006) also find that the resource curse appears only with “grabber friendly” institutions, more prone to corruption, whereas natural resources with “producer friendly” institutions lead to higher long run wealth. Indeed Figure 3 suggests that the relationship between GDP growth and judicial independence is non-linear, becoming positive at relatively high levels of independence only. A possible explanation could be that improving the judicial system creates instability and uncertainty when judicial independence is still low. Wiens (2013) combines these two dimensions - initial quality of institutions and their link to natural resources - in a theoretical model and shows that the resource curse can be avoided if

institutions to constrain the rulers' policy discretion are set *prior* to the onset of resource dependence. Otherwise, resource revenues are used to stabilise bad institutions.

Figure 3. Average growth rates of GDP per capita and average judicial independence



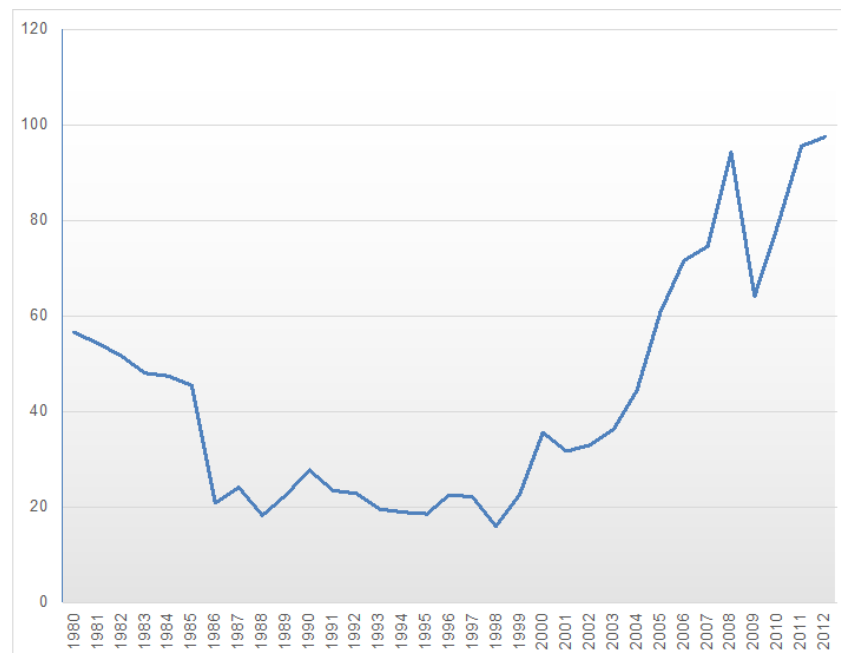
Source: Authors' calculations based on the World Bank and Linzer & Staton (2015) data. Averages for years 1992 to 2010.

Third, resource wealth and attempts to control it may trigger conflicts and civil wars in countries with fragile institutions and limited democratic tradition. Some theories suggest that, in these cases, resource wealth may weaken states administratively and undermine their ability to prevent rebellions. Others focus on insurgents that could be incited to capture resource stocks to finance rebellions or establish an independent, often ethnically distinct state (Collier and Hoeffler, 1998)⁵.

Oil price volatility

The volatility of oil and other commodity prices are a major factor for a country falling prey to the resource curse (Figure 4). In particular, commodity price booms may induce the so-called *Dutch disease* which is a form of resource curse driven by the appreciation of the oil exporters' currency. Higher export revenues result in a higher demand for national currency and its appreciation if exchange rates are flexible. Alternatively, in the case of fixed exchange rates, higher commodity and budget revenues coupled with lower interest rates - to preserve the exchange rate parity - translate into higher wages and inflation. The real appreciation deteriorates competitiveness of non-commodity exports and profitability of the manufacturing sector, ultimately leading to a de-industrialisation of the economy. This latter reduces long-term growth if productivity growth is higher in the manufacturing sector than in the commodity and non-tradable sectors.

⁵ See Collier and Hoeffler (1998) for an overview.

Figure 4. Average real oil price (in 2010 US dollars)

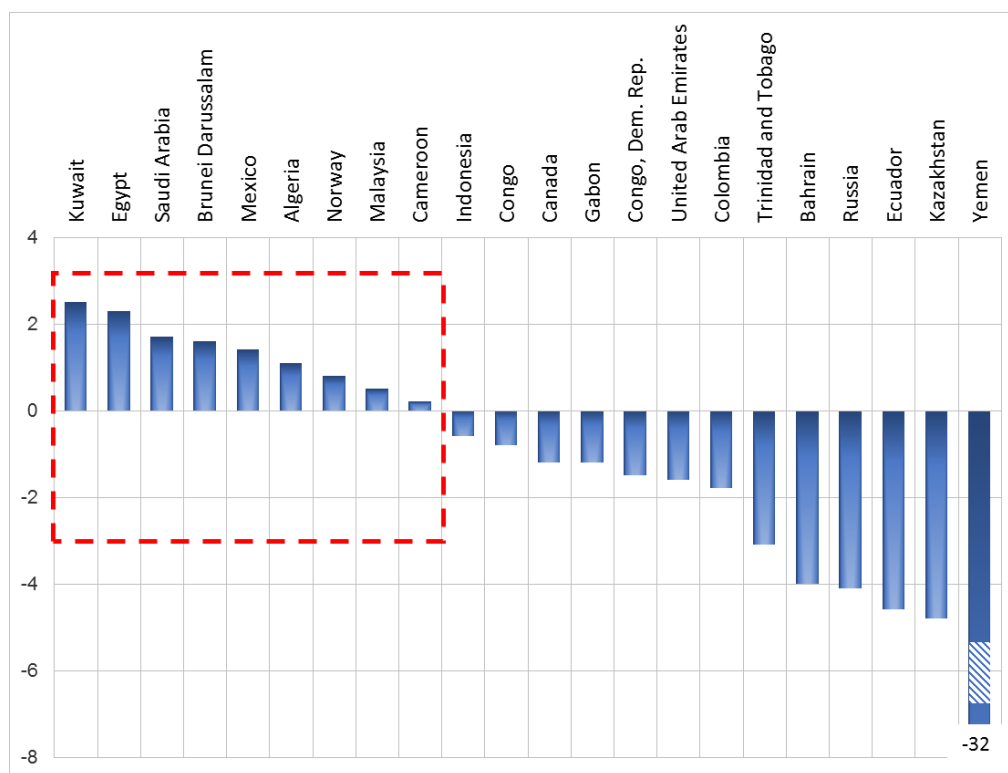
Note: The annual average is computed over WTI, Dubai and Brent oil prices in 2010 US dollars.

Source: World Bank.

The role of oil price fluctuations for growth are likely to depend on the wider macroeconomic framework. Short-term growth varies considerably across oil exporters despite a common shock – the decline in prices between 2013 and 2015 –, suggesting that some countries escape the consequences of oil price fluctuations more easily than others (Figure 5). Fiscal policy might exacerbate or mitigate the impact of oil price shocks. Governments may, for instance, engage in a spending spree during a boom which may become unsustainable once commodity prices are down again. Arezki et al. (2011) indeed find that government spending in commodity-exporting countries is often pro-cyclical. When commodity prices burst, countries may also experience an abrupt depreciation of their currency and a surge in inflation leading to a fall in real revenues, consumption and investment. Other channels put the stress on a high commodity price volatility resulting in cyclical shifts of production factors across sectors, their imperfect utilisation due to temporary frictions and induced risks and transaction costs⁶. As such, our empirical approach will put some weight on the role of fiscal policy and exchange rate regimes for the transmission of oil price shocks on economic activity.

⁶ Cavalcanti et al. (2015) also find that negative impact of commodity price volatility on growth operates through lower accumulation of physical and human capital.

Figure 5. Difference in the real GDP per capita growth rates (2015 vs 2013), percentage points



Source: Authors' calculations based on World Bank data.

Estimation strategy

Econometric model

The baseline equation is based on the standard neo-classical human capital augmented model of growth developed by Mankiw et al. (1992). To disentangle short run and long run effects an Error Correction Model (ECM) augmented with contemporary first differences of explanatory variables and one lagged difference of the dependent variable - or equivalently an ARDL(2,1) – is used. The lag structure is chosen to minimise the Akaike Information Criterion, provided that the lag length is long enough to eliminate the serial correlation in the residuals. As shown in Pesaran (1997), the advantage of ARDL or ECM is that regressors can be treated as *strictly* exogenous even if they are subject to the same shock as the dependent variable⁷.

Denoting X the variable of interest, the general model reads as follows:

⁷ See Pesaran (1997) for a mathematical proof.

$$\Delta GDP_{i,t} = \alpha_i + \alpha_0$$

$$* [GDP_{i,t-1} + b_1 * INVESTMENT_{i,t-1} + b_2 * EDUCATION_{i,t-1} + b_3$$

$$* POPULATION_{i,t-1} + b_4 * (CONTROLS_{i,t-1}) + b_5 * X_{i,t-1}] + \alpha_1$$

$$* \Delta INVESTMENT_{i,t} + \alpha_2 * \Delta EDUCATION_{i,t} + \alpha_3 * \Delta POPULATION_{i,t} + \alpha_4$$

$$* (\Delta CONTROLS_{i,t}) + \alpha_5 * \Delta X_{i,t} + c_1 * \Delta GDP_{i,t-1} + c_2 * CONFLICT_{i,t} + \tau_t + \epsilon_{i,t}$$

where GDP is the logarithm of real GDP per capita adjusted for PPP, $INVESTMENT$ is the savings rate proxied by the ratio of gross fixed capital formation to GDP⁸, $EDUCATION$ is educational attainment (average years of schooling) in the population over 15 years old, $POPULATION$ is the population size (the logarithm of total population), $CONTROLS$ is a set of control variables (detailed below), $CONFLICT$ is a dummy for minor conflicts with more than 25 but less than 1000 battle deaths, α_i and τ_t are country and year fixed effects respectively. Coefficient α_1 to α_5 represents the short run or contemporary effects. Long run effects are obtained by dividing the cointegrating equation coefficients b_1 to b_5 by $-\alpha_0$. Table 1 presents the results of Kao (1999) cointegration tests. Four of five tests reject the null hypothesis of no cointegration. The cointegration ensures that there is effectively a long run relationship between variables, the error term is stationary and t -stat are correct, which excludes the risk of spurious results in the panel time series.

Table 1. Cointegration tests

Test	Statistic	p-value
Modified Dickey-Fuller t	-2.5639	0.0052
Dickey-Fuller t	-2.4922	0.0063
Augmented Dickey-Fuller t	-2.4918	0.0064
Unadjusted modified Dickey-Fuller t	-0.8022	0.2112
Unadjusted Dickey-Fuller t	-1.6462	0.0499

Note: Results for Kao (1999) cointegration tests. The hypothesis of no cointegration is rejected for 4 out of 5 tests, i.e. where p-values are below 0.05.

One drawback of using country fixed effects with a lagged dependent variable (as in the ECM case) is the presence of Nickell bias (Nickell, 1981). The literature suggested the use of lagged differences as instruments (GMM estimator), but in the case of nonstationary variables (time series panel) this does not work well as the lagged differences are not valid instruments (Fuertes et al., 2010). However, as shown in Beck and Katz (2011), the fixed effect estimator performs relatively well with $T=20$ or more (as in our case) and the bias can be considered as negligible.

The robustness of the results to outliers could be a serious concern, as the sample contains very different countries with data of varying quality. To bypass this issue and check the robustness of the coefficients, all results are checked using robust regressions which are based on iterative weighted least squares and allow to weigh every observation dependent on its outlierness. The results of these regressions are qualitatively the same and can be obtained on request.

⁸ Following Bloch et al. (2016), the investment to GDP ratio is used instead of the savings rate. In a context of an open economy and possible persistent imbalances, the former should reflect more accurately the accumulation of capital.

Data

The scarcity of reliable data for many oil exporting countries is one of the most constraining issues for empirical investigations. The data shortage is apparent in both the number of indicators and their availability across time and countries. This drastically limits the number of viable empirical approaches. The key variables, the dollar values of oil exports and imports of a country, are taken from the IMF World Economic Outlook (WEO) and are available from 1980 to 2012 yearly which therefore defines the time span of the sample⁹.

The following procedure is used to select relevant observations. The share of oil net exports in total exports - henceforth oil share, variable *Share* - is the measure of oil dependence for every country-year observation. The oil share in *total exports* (as opposed to the share in GDP) is used for several reasons. *First*, it helps avoid the problem of reverse causality as the dependent variable is GDP. *Second*, it reflects better the diversification of an economy as the export structure is often used as an indicator of complexity of an economy (Hausmann and Hidalgo, 2009). *Third*, it also better reflects the vulnerability to oil price volatility via the exchange rate channel: the greater the share of *oil* exports in total exports, the higher the volatility of *total exports* (in value) and thus the higher the exchange rate volatility¹⁰.

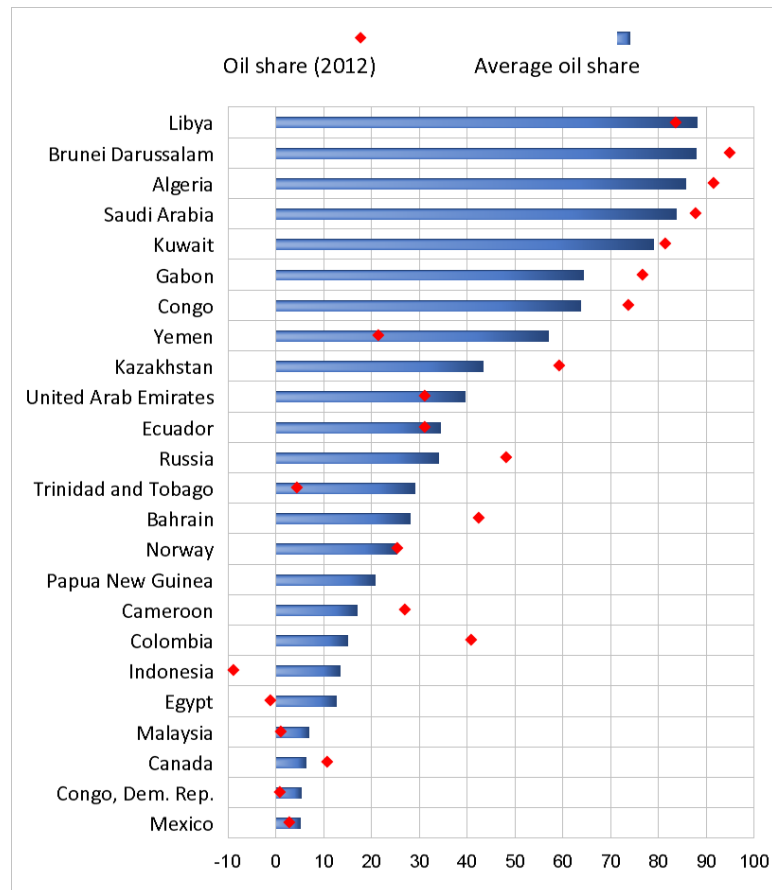
In addition to the annual oil share, the average oil share over the entire period for every country is computed for all countries with at least ten observations. Only country-year observations for which both the oil share is positive and the average oil share is greater than 5% are retained. Finally, a country-year observation is eliminated if a military conflict with a least 1000 battle deaths occurred or if inflation exceeds 100% since these very particular events would bias estimates. The final sample contains about 500 observations from 24 countries between 1982 and 2012. Figure 6 presents the oil dependence of these countries measured by the oil exports share in total exports for the last year available (2012) and the average over available years.

The dependent variable, real GDP per capita PPP adjusted, is computed based on real GDP data from the World Bank. The sources of other variables are listed in the Appendix.

⁹ The last available data is from IMF WEO 2013, April which also contains 5 year projections not included in our sample due to particularly strong volatility of oil price and trade values.

¹⁰ Consider two countries with the same oil exports to GDP ratios but different oil exports to total exports ratios. For instance, if oil exports to GDP ratio is equal to 10% in both countries, total exports to GDP ratio equals 15% and 30% in country A and B respectively, the oil exports to total exports ratios would be 67% (not diversified) and 33% (diversified) respectively. This would obviously imply very different impacts on exchange rate volatility.

Figure 6. Oil exports share in total exports



Note: Oil share for Libya in 2012 are based on 2010 figures as no data are available after 2010.
Source: Authors' calculations based on the IMF data.

The drivers of the resource curse: empirical results

Resource dependence and growth

The following equation is estimated¹¹ to measure the impact of resource dependence:

$$\begin{aligned} \Delta Y_{i,t} = & \alpha_i + \alpha_0 * [Y_{i,t-1} + b_1 * INVEST_{i,t-1} + b_2 * EDUM_{i,t-1} + b_3 * POP_{i,t-1} + b_4 \\ & * (CONTROLS_{i,t-1}) + b_5 * OIL_{i,t-1}] + \alpha_1 * \Delta INVEST_{i,t} + \alpha_2 \\ & * \Delta EDUM_{i,t} + \alpha_3 * \Delta POP_{i,t} + \alpha_4 * (\Delta CONTROLS_{i,t}) + \alpha_5 * \Delta OIL_{i,t} \\ & + c_1 * \Delta Y_{i,t-1} + c_2 * CONFLICT_{i,t} + \tau_t + \epsilon_{i,t} \end{aligned}$$

¹¹ In all regressions, standard errors are robust to heteroscedasticity.

Table 2 presents the long run estimates for these regressions. The coefficients of the baseline regression including investment, education, population and a dummy for minor conflicts (column 1 “baseline”) have the expected signs¹², though education is insignificant likely due to the inclusion of country specific time trends which capture the slow and gradual impact of education on GDP¹³. The coefficient of the oil share (column 2 “share”) is negative and significant at the 1% level, pointing at the prevalence of resource curse. The coefficient suggests that, *ceteris paribus*, a 10 percentage point increase in the oil share is associated with a 7% lower GDP per capita level in the long run¹⁴. To ensure that this result is not driven by a relevant but omitted variable, several robustness checks are carried out.

- The oil share could have a negative impact mechanically when total exports fall (and thus oil share increases) which would have a negative impact on GDP. This is controlled for by introducing total exports (value, real terms, PPP-adjusted) in the regression (column 3 “Exports”). The results still show a negative and significant impact of the oil share.
- Countries with high resource dependence could also be less open, with barriers to trade negatively affecting GDP. However controlling for trade openness (column 4 “Trade”) delivers similar results.
- Another dimension of openness relates to capital controls: more resource dependent countries could impose more constraints on capital movements to limit impacts of oil price shocks. Using the Chin-Ito index of capital account openness (Chinn and Ito, 2006) still a significant negative impact of the oil share (column Capital) is found.
- Finally, resource dependent countries could potentially suffer from inadequate monetary policies leading to higher inflation. Controlling for inflation (column Inflation) produces qualitatively the same result.
- Finally, a potentially nonlinear impact of the oil share using a quadratic term (*Share2*) is examined. Results (columns “Nonlinear” and “Nonlin_Exp” controlling for exports) suggest that the negative impact of being an oil exporter becomes stronger when the oil share increases.

¹² The results of the baseline regression without computing the long run effect are presented in the Appendix. Notably, the convergence coefficient of the lagged dependent variable is equal to -0.08 which implies a faster convergence process than the -0.02 suggested by the “iron law of convergence” (Barro and Sala-i-Martin, 1992). This seems plausible as our sample mainly covers developing countries.

¹³ As our dependent variable is the first difference of the logarithm of GDP and thus the growth rate, including country fixed effects accounts for country specific linear time trends.

¹⁴ The dependent variable is in logarithm contrary to oil share which is in percentage points. Thus, to get the percentage variation in the dependent variable, the oil share coefficient must be multiplied by 100.

Table 2. Impact of the oil exports share in total exports

Variable	Baseline	Share	Exports	Trade	Capital	Inflation	Nonlinear	Nonlin_Exp
Investment	0.371** [0.045]	0.338** [0.033]	0.199** [0.026]	0.285** [0.038]	0.317* [0.089]	0.418* [0.050]	0.340** [0.033]	0.186** [0.035]
Education	0.070 [0.365]	0.020 [0.774]	0.015 [0.717]	0.005 [0.937]	0.013 [0.856]	0.012 [0.891]	0.022 [0.763]	0.022 [0.597]
Population	-0.955*** [0.001]	-0.994*** [0.000]	-1.145*** [0.000]	-0.968*** [0.000]	-0.909*** [0.001]	-0.853** [0.018]	-0.992*** [0.000]	-1.156*** [0.000]
Conflict	-0.006 [0.948]	0.051 [0.568]	-0.010 [0.862]	0.052 [0.524]	0.059 [0.540]	0.062 [0.545]	0.056 [0.563]	0.004 [0.951]
Share		-0.007*** [0.003]	-0.003** [0.029]	-0.006*** [0.003]	-0.007*** [0.003]	-0.007*** [0.009]	-0.007*** [0.003]	-0.003* [0.052]
Exports			0.444*** [0.000]					0.512*** [0.000]
Trade				0.002 [0.118]				
Capital					0.109 [0.404]			
Inflation						-0.006 [0.113]		
Share2							-0.000 [0.766]	-0.000** [0.043]
Constant	24.295*** [0.000]	25.576*** [0.000]	16.588*** [0.000]	25.056*** [0.000]	24.317*** [0.000]	21.066*** [0.000]	25.263*** [0.000]	14.852*** [0.000]
N	512	504	504	504	472	487	504	504
ar2	0.383	0.397	0.453	0.413	0.398	0.373	0.394	0.457

* p<0.10, ** p<0.05, *** p<0.010

Note: All the regressions include country fixed effects. P-values are displayed in brackets and based on robust standard errors. Example: a 10 percentage point increase in the share of oil exports (variable Share) is associated with a 7 percentage point lower long run GDP per capita (column Share).

Measuring the role of the quality of institutions for the resource curse proved difficult as few data prior to 1990 are available¹⁵. The ones finally used are 1) the political rights and civil liberty index from Freedom House, 2) “Polity IV” from the Center for Systemic Peace and 3) a global measure of judicial independence (Linzer and Staton, 2015). All three take different aspects of institutional quality into account, which again allows checking the robustness of results. As noted in Acemoglu et al. (2015), a sufficient number of lags of the dependent variable is needed in estimating institutions’ impact on GDP as a recession often precedes a change in institutions, making the relationship endogenous. Our specifications include two lags of the dependent variable and additional lags do not qualitatively change the results found below.

¹⁵ See Ross (2015) for a global overview.

Table 3. Impact of the oil share (controlling for institutions)

Variable	Freedom	No_Freedom	Polity	No_Polity	Judiciary	No_Judiciary
Investment	0.245 [0.232]	0.228 [0.282]	0.299* [0.075]	0.307* [0.087]	0.319** [0.034]	0.322** [0.042]
Education	-0.023 [0.833]	-0.011 [0.919]	0.023 [0.727]	0.006 [0.927]	0.028 [0.661]	0.018 [0.799]
Share	-0.001 [0.845]	-0.002 [0.646]	-0.007*** [0.001]	-0.007*** [0.001]	-0.007*** [0.002]	-0.007*** [0.002]
Population	-0.694* [0.066]	-0.758** [0.048]	-0.952*** [0.000]	-0.987*** [0.000]	-1.078*** [0.000]	-0.994*** [0.000]
Conflict	0.103 [0.427]	0.101 [0.472]	0.082 [0.343]	0.050 [0.555]	0.094 [0.305]	0.050 [0.569]
Freedom	-1.125* [0.062]					
Polity			-0.019** [0.049]			
Judiciary					-0.955** [0.046]	
Constant	22.222*** [0.000]	19.925*** [0.000]	24.790*** [0.000]	18.596*** [0.000]	27.132*** [0.000]	25.632*** [0.000]
N	453	453	481	481	502	502
ar2	0.378	0.368	0.403	0.399	0.401	0.397

* p<0.10, ** p<0.05, *** p<0.010

Note: All the regressions include country fixed effects. P-values are displayed in brackets and based on robust standard errors.

Institutional quality is negatively associated with growth, although most relationships are insignificant (Table 3). When quadratic terms are used, as suggested by Figure 3, the relationship becomes more significant (Table 4): if institutional quality is very low, an increase tends to slow down growth even further, while if quality is already rather high, a further increase tends to spur growth. For instance, the impact of judicial independence becomes positive at 0.73, the indicator being bounded between 0 and 1¹⁶. Moreover, once exports and inflation are controlled for (columns Freedom2_a, Polity2_a and Judiciary2_a), the quadratic term becomes statistically significant at 1% and 10% for Polity and judicial independence respectively.

¹⁶ Obtained by computing the derivative with respect to judicial independence in the estimated equation and solving for positive values.

Table 4. Nonlinear impact of institutions

Variable	Freedom2	Polity2	Judiciary2	Freedom2_a	Polity2_a	Judiciary2_a
Investment	0.242 [0.235]	0.311* [0.061]	0.308** [0.043]	0.161 [0.160]	0.202* [0.060]	0.214** [0.037]
Education	-0.006 [0.955]	-0.014 [0.841]	0.009 [0.900]	0.004 [0.942]	-0.012 [0.798]	0.010 [0.842]
Share	-0.001 [0.777]	-0.006*** [0.010]	-0.007*** [0.002]	0.000 [0.958]	-0.001 [0.335]	-0.003** [0.044]
Population	-0.725* [0.054]	-0.865*** [0.000]	-1.150*** [0.000]	-0.880*** [0.003]	-0.886*** [0.000]	-1.132*** [0.000]
Conflict	0.095 [0.461]	0.101 [0.264]	0.082 [0.391]	0.012 [0.864]	0.034 [0.599]	0.022 [0.743]
Freedom	-0.597 [0.595]			-0.834 [0.148]		
Freedom2	-0.796 [0.622]			0.240 [0.759]		
Polity		-0.014 [0.131]			-0.009 [0.209]	
Polity2		0.004* [0.073]			0.004*** [0.009]	
Judiciary			-1.709 [0.179]			-2.136** [0.012]
Judiciary2			1.166 [0.484]			2.300* [0.054]
Exports				0.618*** [0.000]	0.500*** [0.000]	0.510*** [0.000]
Inflation				-0.005** [0.046]	-0.004* [0.076]	-0.004* [0.068]
Constant	22.508*** [0.000]	23.380*** [0.000]	28.466*** [0.000]	7.933** [0.027]	9.831*** [0.001]	13.508*** [0.000]
N	453	481	502	438	464	485
ar2	0.380	0.409	0.401	0.418	0.468	0.459

* p<0.10, ** p<0.05, *** p<0.010

Note: All the regressions include country fixed effects. P-values are displayed in brackets and based on robust standard errors.

A possible explanation for a non-linear relation between institutions and growth is potential instability and uncertainty triggered by more judicial independence at its *low* levels. For example, in resource rich countries, an autocratic regime that would loosen its control over the judiciary could typically face attempts of powerful groups to influence or corrupt the judiciary to get more power. This, in turn, could destabilize decision-making processes, induce more unpredictability and scare investors. There is no relevant variable and data to test this hypothesis unfortunately. Moreover, there is no evidence of a damaging impact of resource dependence on institutions: the coefficient of the oil share is practically unchanged whether institutions are part of the regressors or not (Table 3).

Table 5. Impact of oil share conditional on institutions

Variable	Share_Free	Share_Pol	Share_Jud	Share_Jud2	Avgg_Free	Avgg_Pol	Avgg_Jud
Investment	0.244 [0.247]	0.351** [0.040]	0.340** [0.031]	0.327** [0.044]	0.266 [0.125]	0.318* [0.074]	0.355** [0.029]
Education	-0.021 [0.855]	0.037 [0.572]	0.038 [0.566]	0.022 [0.773]	0.012 [0.881]	0.019 [0.780]	0.024 [0.737]
Share	-0.002 [0.531]	-0.006*** [0.003]	-0.008*** [0.001]	-0.008*** [0.001]	-0.004 [0.159]	-0.007*** [0.002]	-0.008*** [0.001]
Population	-0.765* [0.055]	-0.929*** [0.000]	-1.039*** [0.000]	-1.114*** [0.000]	-0.736*** [0.008]	-0.958*** [0.000]	-0.957*** [0.000]
Conflict	0.112 [0.413]	0.107 [0.236]	0.087 [0.366]	0.077 [0.471]	0.041 [0.687]	0.051 [0.567]	0.045 [0.630]
Freedom	-1.193* [0.059]						
Share x Freedom	-0.021* [0.084]				0.007 [0.647]		
Polity		-0.017* [0.077]					
Share x Polity		-0.001** [0.016]				-0.001 [0.138]	
Judiciary			-0.799 [0.100]	-0.649 [0.295]			
Share x Judiciary			-0.012 [0.110]	-0.012 [0.140]			-0.016* [0.096]
Share2				-0.000 [0.609]			
Judiciary2				0.624 [0.724]			
Constant	22.914*** [0.000]	24.211*** [0.000]	25.759*** [0.000]	27.009*** [0.000]	21.678*** [0.000]	24.854*** [0.000]	24.681*** [0.000]
N	453	481	502	502	473	481	504
ar2	0.383	0.413	0.405	0.403	0.376	0.401	0.401

* p<0.10, ** p<0.05, *** p<0.010

Note: All the regressions include country fixed effects. P-values are displayed in brackets and based on robust standard errors.

Finally, Table 5 presents the results of interaction of the oil share and institutions (columns Share_Free, Share_Pol and Share_Jud) to assess whether the impact of resource dependence relies on institutional quality. All three measures point to a stronger negative impact of the oil share when the institutional quality increases, though only a part of the results is significant. Furthermore, the inclusion of a quadratic term in column Share_Jud2¹⁷ does not affect the interaction term coefficient which excludes the fact that the interaction term coefficient could be driven by omitted nonlinearities of the terms that are interacted or country slope heterogeneity.

¹⁷ As suggested in Balli and Sorensen (2013), the regression of column Share_Jud2 also includes the quadratic terms of the variables that are interacted to ensure robustness to heterogeneity in coefficients across countries, nonlinearities and avoid false significance of the interaction term.

Overall the results on institutional quality should be taken with caution as the sample is dominated by countries with bad institutions. To measure the impact of institutions appropriately requires a sample with a larger share of high quality institution countries and an alternative to the fixed effect estimators, to take into account the *between* countries variability in institutions. To partially bypass the last problem we also interact the oil share with an average instead of yearly value of institutional variable for every country, to preserve between country variability in institutions, though only for country averages over years. Results as portrayed in columns *Avrg_Pol* and *Avrg_Jud* do however not change qualitatively, and outlier-robust regressions confirm these findings too.

Finally, a possible explanation as to why higher oil dependence appears to have a more harmful effect in countries with better institutions could be linked to a variable that is positively affected by institutions and negatively affected by the oil dependence, such as the degree of competition in an economy¹⁸. If competition has a positive effect on GDP, the interaction term would capture the negative effect of oil dependence on competition which would explain the negative coefficient of the interaction term. Intuitively, countries with high quality institutions should feature stronger competition. Accordingly, increasing the weight and power of the oil sector would have a more harmful effect on competition and growth in countries with good institutions. Testing this hypothesis requires data that we were not able to find and is left for future research.

Oil price fluctuations

The impact of oil price fluctuations on short and long-term growth is analysed estimating the following equation:

$$\begin{aligned} \Delta Y_{i,t} = & \alpha_i + \alpha_0 * [Y_{i,t-1} + b_1 * INVEST_{i,t-1} + b_2 * EDUM_{i,t-1} + b_3 * POP_{i,t-1} + b_4 \\ & * (CONTROLS_{i,t-1}) + b_5 * OIL_{t-1}] + \alpha_1 * \Delta INVEST_{i,t} + \alpha_2 \\ & * \Delta EDUM_{i,t} + \alpha_3 * \Delta POP_{i,t} + \alpha_4 * (\Delta CONTROLS_{i,t}) + \alpha_5 * \Delta OIL_t \\ & + c_1 * \Delta Y_{i,t-1} + c_2 * CONFLICT_{i,t} + c_3 * CRISIS_t + \epsilon_{i,t} \end{aligned}$$

where *OIL* is the logarithm of the real average dollar price of the three benchmarks of oil (WTI, Brent and Dubai). We use internationally set dollar oil prices to preserve exogeneity of the oil price variable. This variable is common across countries and as a consequence time fixed effects cannot be used. Instead a dummy *CRISIS* for the year 2009 is introduced. As the impact of an oil price shock will typically be influenced by the fiscal response of governments, variables such as government consumption will be added, even if the latter is subject to the same shocks as GDP. In any case, we systematically present both regressions, with and without government consumption¹⁹.

Table 6 displays the results for the oil price fluctuation regressions. In the baseline an oil price increase has a positive and significant effect on GDP in the short run and no

¹⁸ Taking into account the commonly monopolistic nature of the oil sector, it seems plausible to assume that the larger the oil sector, the weaker the overall degree of competition in the economy.

¹⁹ As for GDP, the government consumption is expressed in real terms, PPP adjusted.

significant effect in the long run²⁰ (column OIL), suggesting that an 10% increase in the oil price is associated with a contemporary 0.27% rise in GDP per capita. Controlling for government consumption (column Oil_Gov) yields a stronger result. As government consumption has a positive impact on GDP, this result - a *greater* oil price coefficient holding government consumption constant - points towards a kind of counter-cyclical fiscal policy: when the oil price rises, governments reduce spending²¹. Counter-cyclical fiscal policy could be explained by the prevalence of sovereign wealth funds in many countries to help counter oil price fluctuations (Table 16 in the Appendix). The degree of openness does not affect the results.

²⁰ The fact that the short run positive effect of an oil price increase disappears in the long run may indirectly support the Dutch disease hypothesis.

²¹ This result complements similar findings on fiscal policy by Egert (2010) for OECD countries.

Table 6. Impact of the oil price fluctuations for growth

Short-run coefficients	Oil	Oil_Gov	Capital	No_Capital	Capital_Gov	Gov_No_Capital
D.Investment	0.032 [0.147]	0.018 [0.400]	0.032 [0.197]	0.034 [0.179]	0.020 [0.414]	0.021 [0.386]
D.Education	-0.011 [0.628]	-0.024 [0.305]	-0.010 [0.681]	-0.013 [0.580]	-0.025 [0.301]	-0.028 [0.232]
D.Population	-1.122*** [0.000]	-1.051*** [0.000]	-1.113*** [0.000]	-1.137*** [0.000]	-1.051*** [0.000]	-1.068*** [0.000]
D.Oil	0.027** [0.012]	0.038*** [0.001]	0.024** [0.026]	0.027** [0.015]	0.035*** [0.002]	0.038*** [0.001]
D.Government		0.095*** [0.000]			0.099*** [0.000]	0.101*** [0.000]
D.Capital			0.011 [0.610]		0.008 [0.681]	
Long-run coefficients						
Investment	0.341 [0.130]	0.291 [0.149]	0.337 [0.201]	0.367 [0.193]	0.321 [0.180]	0.340 [0.172]
Education	0.224*** [0.000]	0.196** [0.015]	0.197*** [0.000]	0.224*** [0.000]	0.187** [0.026]	0.207** [0.018]
Oil	0.082 [0.271]	0.039 [0.542]	0.069 [0.358]	0.085 [0.270]	0.016 [0.808]	0.028 [0.683]
Population	-0.477* [0.053]	-0.476** [0.032]	-0.345 [0.164]	-0.467* [0.065]	-0.366 [0.106]	-0.478** [0.040]
Conflict	0.006 [0.964]	-0.002 [0.981]	0.006 [0.963]	0.009 [0.944]	-0.023 [0.826]	-0.021 [0.842]
Crisis	-0.518** [0.024]	-0.558** [0.015]	-0.561** [0.020]	-0.546** [0.030]	-0.597** [0.017]	-0.575** [0.023]
Government		0.108 [0.635]			0.057 [0.825]	0.083 [0.746]
Capital			0.373** [0.028]		0.337** [0.032]	
Constant	16.395*** [0.000]	14.090** [0.020]	14.242*** [0.000]	16.185*** [0.000]	13.368** [0.042]	14.571** [0.031]
N	512	512	480	480	480	480
ar2	0.343	0.381	0.349	0.341	0.389	0.382

* p<0.10, ** p<0.05, *** p<0.010

Note: P-values are displayed in brackets and based on robust standard errors.

Exchange rates and inflation may play a role in the transmission of oil price shocks to economic activity. One of the potential channels in the case of an oil price fall is the contraction of real disposable income as the currency tends to depreciate and inflation to accelerate. We test this hypothesis by controlling for different exchange rates²² (Table 7, columns Forex, NEER, REER for nominal, nominal effective and real effective exchange rates respectively). Constraining the exchange rate to remain constant does not have great impact on the oil price coefficient. In fact, countries may experience large currency

²² The exchange rates were normalized by dividing them by their standard deviation in the full sample.

depreciations but with different consequences for inflation depending whether the depreciation is smooth or abrupt (Dabrowski, 2015). Therefore, we control directly for inflation (Table 8, columns Infl and Infl_Gov). Here again, the oil price coefficient hardly changes when we hold inflation constant (both with and without government consumption), clearly too little to consider inflation as an important channel.

Table 7. Impact of the oil price (controlling for exchange rates)

Short-run coefficients	Oil	Oil_Gov	Forex	No_Forex	Forex_Gov	Gov_No_Forex	NEER	NEER_Gov	REER	REER_Gov
D.Investment	0.032 [0.147]	0.018 [0.400]	0.029 [0.197]	0.031 [0.171]	0.015 [0.476]	0.017 [0.439]	0.031 [0.159]	0.017 [0.413]	0.030 [0.164]	0.018 [0.404]
D.Education	-0.011 [0.628]	-0.024 [0.305]	-0.016 [0.492]	-0.015 [0.518]	-0.028 [0.215]	-0.028 [0.231]	-0.011 [0.657]	-0.023 [0.318]	-0.014 [0.559]	-0.024 [0.296]
D.Population	-1.122*** [0.000]	-1.051*** [0.000]	-1.106*** [0.000]	-1.095*** [0.000]	-1.052*** [0.000]	-1.035*** [0.000]	-1.110*** [0.000]	-1.040*** [0.000]	-1.103*** [0.000]	-1.039*** [0.000]
D.Oil	0.027** [0.012]	0.038*** [0.001]	0.028** [0.015]	0.029*** [0.009]	0.038*** [0.001]	0.040*** [0.001]	0.026** [0.015]	0.038*** [0.001]	0.024** [0.023]	0.036*** [0.001]
D.Government		0.095*** [0.000]			0.091*** [0.001]	0.095*** [0.000]		0.095*** [0.000]		0.092*** [0.000]
D.Forex			0.078** [0.015]		0.069** [0.026]					
D.NEER							0.001 [0.860]	-0.001 [0.841]		
D.REER									0.011* [0.090]	0.005 [0.355]
N	512	512	481	481	481	481	512	512	512	512
ar2	0.343	0.381	0.354	0.347	0.390	0.385	0.341	0.379	0.346	0.380

* p<0.10, ** p<0.05, *** p<0.010

Note: All the regressions include a crisis dummy. P-values are displayed in brackets and based on robust standard errors.

Table 8. Impact of the oil price (controlling for inflation)

Short-run coefficients	Infl	No_Infl	Infl_Gov	Gov_No_Infl
D.Investment	0.032 [0.127]	0.033 [0.140]	0.019 [0.371]	0.017 [0.421]
D.Education	-0.027 [0.259]	-0.024 [0.325]	-0.036 [0.137]	-0.036 [0.147]
D.Population	-1.271*** [0.005]	-1.394*** [0.002]	-1.241*** [0.004]	-1.298*** [0.003]
D.Oil	0.022** [0.030]	0.023** [0.027]	0.031*** [0.003]	0.033*** [0.002]
D.Government			0.086*** [0.001]	0.099*** [0.000]
D.Inflation	-0.001** [0.018]		-0.001* [0.090]	
N	495	495	495	495
ar2	0.320	0.301	0.349	0.343

* p<0.10, ** p<0.05, *** p<0.010

Note: All the regressions include a crisis dummy. P-values are displayed in brackets and based on robust standard errors.

The impact of the oil price shock could be substantially different subject to oil dependence. This is tested by interacting the oil price with the oil share in the following equation²³:

$$\begin{aligned} \Delta Y_{i,t} = & \alpha_i + \alpha_0 * [Y_{i,t-1} + b_1 * INVEST_{i,t-1} + b_2 * EDUM_{i,t-1} + b_3 * POP_{i,t-1} + b_4 \\ & * (CONTROLS_{i,t-1}) + b_5 * OIL_{t-1} + b_6 * OIL_S_{i,t-1} + b_7 \\ & * (OIL_{t-1} * OIL_S_{i,t-1})] + \alpha_1 * \Delta INVEST_{i,t} + \alpha_2 * \Delta EDUM_{i,t} + \alpha_3 \\ & * \Delta POP_{i,t} + \alpha_4 * (\Delta CONTROLS_{i,t}) + \alpha_5 * OIL_t + \alpha_6 * OIL_S_{i,t} + \alpha_7 \\ & * (OIL_t * OIL_S_{i,t}) + c_1 * \Delta Y_{i,t-1} + c_2 * CONFLICT_{i,t} + c_3 * CRISIS_t \\ & + \epsilon_{i,t} \end{aligned}$$

Table 9 presents the results. We explicitly compute the oil price impact at the minimum, mean and maximum values of oil share. The impact of an oil price shock first decreases with the oil share, but once government consumption is controlled for the impact becomes increasing as expected. This result also suggests that the more countries rely on oil exports, the more they use fiscal policies to smooth oil price fluctuations. We check again that our results are not driven by changes in capital account openness and assess potential exchange rate and inflation channels. The results are similar to those found previously.

Table 9. Impact of the oil price conditional on oil share

Short-run coefficients	Oil	Oil_Gov	Infl	No_Infl	Infl_Gov	Gov_No_Infl
D.Investment	0.029 [0.173]	0.018 [0.397]	0.030 [0.138]	0.030 [0.153]	0.019 [0.336]	0.018 [0.394]
D.Education	-0.023 [0.323]	-0.037 [0.121]	-0.040* [0.090]	-0.036 [0.139]	-0.050** [0.044]	-0.050* [0.050]
D.Population	-1.149*** [0.000]	-0.976*** [0.000]	-1.362*** [0.001]	-1.506*** [0.000]	-1.198*** [0.003]	-1.256*** [0.002]
D.Government		0.103*** [0.000]			0.090*** [0.001]	0.106*** [0.000]
D.Inflation			-0.001** [0.011]		-0.001* [0.062]	
D.Oil_min	0.036*** [0.009]	0.035*** [0.005]	0.029** [0.018]	0.034** [0.014]	0.030** [0.013]	0.033*** [0.009]
D.Oil_mean	0.034*** [0.003]	0.048*** [0.000]	0.026** [0.020]	0.028** [0.019]	0.038*** [0.001]	0.042*** [0.001]
D.Oil_max	0.031 [0.145]	0.066*** [0.003]	0.021 [0.300]	0.019 [0.381]	0.051** [0.019]	0.055** [0.014]
N	504	504	487	487	487	487
ar2	0.352	0.391	0.331	0.307	0.359	0.351

* p<0.10, ** p<0.05, *** p<0.010

Note: All the regressions include a crisis dummy. P-values are displayed in brackets and based on robust standard errors.

We finally look at the asymmetry of the oil price impact by estimating the following equation:

²³ Variables *OIL*, *OIL_S* and their interaction are inserted in levels (in *t*) instead of differences to allow computing marginal effect of *OIL* at different level of *OIL_S*. It can be shown that these two writings are equivalent.

$$\begin{aligned} \Delta Y_{i,t} = & \alpha_i + \alpha_0 * [Y_{i,t-1} + b_1 * INVEST_{i,t-1} + b_2 * EDUM_{i,t-1} + b_3 * POP_{i,t-1} + b_4 \\ & * (CONTROLS_{i,t-1}) + b_5 * OIL_{t-1}] + \alpha_1 * \Delta INVEST_{i,t} + \alpha_2 \\ & * \Delta EDUM_{i,t} + \alpha_3 * \Delta POP_{i,t} + \alpha_4 * (\Delta CONTROLS_{i,t}) + \alpha_5 * DOILP_t \\ & + \alpha_6 * DOILN_t + c_1 * \Delta Y_{i,t-1} + c_2 * CONFLICT_{i,t} + c_3 * CRISIS_t + \epsilon_{i,t} \end{aligned}$$

Following Mork et al. (1994) oil price changes are split into a positive (OILP) and negative (OILN) oil price change. As shown in Table 10, the impact is in fact asymmetric: significantly positive in case of a positive shock and insignificant in case of a negative shock. It appears that on average, oil exporting countries are able to gain from oil price increases while neutralising the negative effects of oil price slumps. One could suspect an endogeneity problem: a major oil exporting country lowering the oil price by increasing its production could explain the insignificant coefficient of negative oil price shocks. We control for country oil production by introducing the logarithm of oil production (variable *Production*, columns Prod, Prod_Gov). The coefficients of *OILP* and *OILN* and their significance are qualitatively unchanged, however. Finally, the short run impact of a positive shock is greater when the exchange rate is allowed to float (comparing columns Forex and No_Forex), suggesting that countries should avoid pegging their currencies.

Table 10. Asymmetry of the oil price shock

Short-run coefficients	Prod	No_Prod	Prod_Gov	Gov_No_Prod	Forex	No_Forex
D.Investment	0.053** [0.048]	0.045 [0.108]	0.036 [0.202]	0.026 [0.360]	0.029 [0.198]	0.031 [0.167]
D.Education	0.002 [0.940]	-0.010 [0.658]	-0.012 [0.601]	-0.024 [0.305]	-0.016 [0.497]	-0.015 [0.536]
D.Population	-1.086*** [0.000]	-1.114*** [0.000]	-1.033*** [0.000]	-0.998*** [0.000]	-1.108*** [0.000]	-1.101*** [0.000]
D.Oilp	0.029** [0.040]	0.026* [0.088]	0.045*** [0.002]	0.047*** [0.003]	0.029** [0.046]	0.034** [0.020]
D.Oiln	0.019 [0.231]	0.010 [0.539]	0.022 [0.144]	0.015 [0.343]	0.026 [0.111]	0.026 [0.128]
D.Government			0.103*** [0.001]	0.128*** [0.000]		
D.Production	0.087*** [0.001]		0.078*** [0.002]			
D.Forex					0.078** [0.015]	
N	405	405	405	405	481	481
ar2	0.430	0.351	0.463	0.401	0.353	0.346

* p<0.10, ** p<0.05, *** p<0.010

Note: All the regressions include a crisis dummy. P-values are displayed in brackets and based on robust standard errors.

The role of the exchange rate regime

More than half of the country-observations in the sample have a form of fixed exchange rate (Table 11). A vast literature discusses advantages and drawbacks of fixed and flexible

exchange rate regimes, without reaching a consensus²⁴. On the one hand, rapid adjustment to external shocks which avoids balance of payment crises and helps keep monetary autonomy are often seen as an advantage of a flexible exchange rate regime. On the other hand, high exchange rate volatility and inflation pass-through are the drawbacks, particularly for oil dependent countries. In developing countries, a fixed exchange rate regime may have the advantage of inflation anchoring and lower transaction costs of foreign trade as exchange rate volatility is absent. But it may also induce balance of payment crises and requires more active fiscal policies to counter external shocks.

Table 11. Prevalence of exchange rate regimes

Regime	N obs	% of total	% cumulative
Fixed	257	52.0	52.0
Crawling	65	13.2	65.2
Managed	96	19.4	84.6
Flexible	76	15.4	100.0

Source: Authors calculations based on Ghosh et al. (2015).

We analyse the long run impact of exchange rate regimes using our baseline equation augmented with exchange rate regime dummies for crawling, managed and flexible regimes (variables *Crawling*, *Managed* and *Flexible* respectively) using the classification based on Ghosh et al. (2015). Table 12 provides a quick overview of the distribution of exchange rate regimes by country (values 1, 2, 3, 4 for fixed, crawling, managed and flexible regimes respectively). Some countries - where the mean and standard deviation equal 1 and 0 respectively - effectively maintained a fixed exchange rate regime throughout the entire period.

²⁴ See Levy-Yeyati and Sturzenegger (2001), Reinhart and Rogoff (2004), Ghosh and Ostry (2009), Obstfeld et al. (2017).

Table 12. Exchange rate regime distribution by country

Country	Mean	Std. Dev.	N obs
Algeria	2.5	0.5	24
Bahrain	1.0	0.0	22
Brunei Darussalam	1.0	0.0	22
Cameroon	1.0	0.0	15
Canada	3.6	0.5	30
Colombia	2.5	0.7	19
Congo, Dem. Rep.	3.8	0.4	6
Congo	1.0	0.0	27
Ecuador	1.5	0.7	30
Egypt	1.8	1.0	26
Gabon	1.0	0.0	25
Indonesia	2.5	0.8	22
Kazakhstan	2.6	0.6	14
Kuwait	1.0	0.0	21
Libya	1.0	0.0	7
Malaysia	2.2	0.9	30
Mexico	3.7	0.6	19
Norway	2.7	1.3	30
Papua New Guinea	3.5	1.1	13
Russia	3.0	0.0	11
Saudi Arabia	1.1	0.3	30
Trinidad and Tobago	1.4	0.9	30
United Arab Emirates	1.0	0.0	10
Yemen	3.5	0.9	11

Source: Authors calculations based on Ghosh et al. (2015).

Importantly, the exchange rate regime could endogenously change in the wake of an oil price shock when it becomes unsustainable. The depletion of foreign reserves to maintain the peg could lead to a balance of payment crisis and force abandoning the peg. In this regard, it is necessary to control for oil price shocks but also other types of global shocks. For this reason, we prefer to include year fixed effects instead of the oil price, which should still capture oil price shocks but also other shocks.

Results suggest that more flexible exchange rate regimes seem to have a negative impact on long run GDP for oil-exporting countries (Table 13), although some coefficients are not significant. Controlling for government consumption, level of financial development, inflation, trade openness and oil dependence (columns Regime_Gov, Finance_Gov, Infl_Gov, Trade_Gov and Share_Gov respectively) hardly affects results. The finding may reflect that the economies of several well-performing oil exporters have been dollarized for long, which counts as a fixed-rate regime.

Table 13. Impact of exchange rate regime

Long-run coefficients	Regime	Regime_Gov	Finance_Gov	Infl_Gov	Trade_Gov	Share_Gov
Investment	0.343** [0.043]	0.300* [0.059]	0.327* [0.050]	0.283* [0.087]	0.242* [0.082]	0.220* [0.057]
Education	0.069 [0.377]	0.047 [0.571]	0.051 [0.511]	0.017 [0.854]	0.030 [0.700]	-0.012 [0.837]
Population	-1.214*** [0.000]	-1.233*** [0.000]	-1.204*** [0.000]	-1.102*** [0.003]	-1.183*** [0.000]	-1.135*** [0.000]
Crawling	-0.164 [0.146]	-0.171* [0.091]	-0.175* [0.057]	-0.149 [0.153]	-0.143 [0.110]	-0.132 [0.103]
Managed	-0.127* [0.079]	-0.108* [0.098]	-0.105 [0.115]	-0.100 [0.140]	-0.094 [0.123]	-0.056 [0.315]
Flexible	-0.413*** [0.003]	-0.340*** [0.005]	-0.292*** [0.010]	-0.328** [0.012]	-0.300*** [0.006]	-0.243** [0.014]
Conflict	-0.046 [0.589]	-0.059 [0.421]	-0.060 [0.371]	-0.053 [0.488]	-0.044 [0.513]	0.008 [0.889]
Government		-0.008 [0.965]	0.059 [0.720]	0.089 [0.622]	0.036 [0.818]	0.179 [0.147]
Finance			-0.028 [0.385]			
Inflation				0.001 [0.762]		
Trade					0.002* [0.092]	
Share						-0.006*** [0.002]
Constant	27.992*** [0.000]	28.555*** [0.000]	26.386*** [0.000]	22.035*** [0.001]	26.727*** [0.000]	23.513*** [0.000]
N	494	494	472	478	494	486
ar2	0.393	0.436	0.450	0.412	0.443	0.447

* p<0.10, ** p<0.05, *** p<0.010

Note: All the regressions include country fixed effects. P-values are displayed in brackets and based on robust standard errors.

There is a potential source of endogeneity in the exchange rate regime. A currency crisis and ensuing move from a pegged towards a flexible regime often occur months *after* the shock (typically the year after) when foreign reserves are depleted and the peg cannot be maintained any longer. A flexible exchange rate regime dummy could thus capture the effect of the preceding oil price slump²⁵ and including time fixed effects would not solve the problem as the shock occurs in $t-1$. To exclude this possibility, we also perform the same regressions with a contemporary and *lagged* oil price instead of time fixed effect. The results of these regressions confirm the previous finding: more flexible exchange rate regimes seem to be associated with a lower long run GDP per capita compared to the one achieved with the fixed exchange rate regime (Table 14).

²⁵ Still a significant impact on GDP in case of a negative oil shock would be required which, on average, appeared to be the case only at 10% level in the previous analysis.

Table 14. Impact of exchange rate regime controlling for oil price

Long-run coefficients	Regime	Regime_Gov	Finance_Gov	Infl_Gov	Trade_Gov	Oils_Gov
Investment	0.339 [0.149]	0.295 [0.169]	0.372 [0.153]	0.313 [0.177]	0.245 [0.195]	0.190 [0.219]
Education	0.258*** [0.000]	0.227** [0.018]	0.230** [0.022]	0.181* [0.094]	0.202** [0.028]	0.116* [0.080]
Population	-0.559** [0.046]	-0.516** [0.046]	-0.461* [0.085]	-0.242 [0.404]	-0.513** [0.034]	-0.514** [0.017]
Crawling	-0.117 [0.426]	-0.100 [0.442]	-0.129 [0.332]	-0.016 [0.907]	-0.069 [0.567]	-0.077 [0.455]
Managed	-0.076 [0.428]	-0.049 [0.578]	-0.069 [0.479]	-0.024 [0.794]	-0.038 [0.644]	0.010 [0.891]
Flexible	-0.444** [0.026]	-0.344** [0.037]	-0.362** [0.046]	-0.295* [0.065]	-0.312** [0.036]	-0.213* [0.091]
Conflict	-0.025 [0.839]	-0.035 [0.729]	-0.035 [0.738]	0.000 [0.999]	-0.024 [0.805]	0.043 [0.616]
Oil	0.094 [0.258]	0.054 [0.467]	0.004 [0.953]	0.029 [0.692]	0.050 [0.456]	0.105 [0.110]
Crisis	-0.580** [0.027]	-0.637** [0.019]	-0.675** [0.021]	-0.658** [0.019]	-0.605** [0.013]	-0.479** [0.015]
Government		0.072 [0.779]	0.117 [0.656]	0.145 [0.590]	0.119 [0.615]	0.291* [0.100]
Finance			-0.073 [0.227]			
Inflation				-0.004 [0.308]		
Trade					0.002 [0.285]	
Share						-0.007** [0.013]
Constant	17.370*** [0.000]	15.312** [0.031]	13.504* [0.066]	9.246 [0.189]	14.161** [0.031]	11.101** [0.029]
N	494	494	472	478	494	486
ar2	0.349	0.386	0.391	0.353	0.385	0.394

* p<0.10, ** p<0.05, *** p<0.010

Note: All the regressions include country fixed effects. P-values are displayed in brackets and based on robust standard errors.

The positive impact of fixed exchange rates for oil exporters could underlie the role of sovereign wealth or stabilisation funds. Most oil exporters have introduced national wealth funds which invest a part of oil revenues in foreign assets and draw down subject to substantial oil price shocks as in Russia. If these funds are large enough, they allow insulating the economy against oil price fluctuations and thus help avoid pressure on the exchange rate. By this token oil exporters can maintain a fixed exchange rate regime even in the long run without creating macroeconomic imbalances. Unfortunately we were not able to find detailed enough data on the behaviour of stabilisation funds to test this hypothesis, but we believe that the role of stabilisation funds and the rules for the use of oil revenues should be the focus of future research.

Concluding remarks

This work has provided explicit evidence of the negative impact of oil dependence on economic development: on average, a 10-percentage point increase in oil exports share would lead to a 7% lower GDP per capita in the long run. Implicitly, countries should diversify their exports and the overall economy, though this topic is beyond the scope of this work. Some institutional settings may be helpful for achieving this goal. In particular, results suggest that counter-cyclical fiscal policies coupled with a stable exchange rate protect the economy of oil dependent countries against oil price shocks and favour economic development. The channels linking exchange rate regimes and economic outcomes require more investigation. In particular, the role of stabilisation funds and well-established rule for the use of oil revenues should be the focus of future research.

Appendix

Table 15. Variables and data sources

Variable name	Description	Availability	Source
GDP	Log of real GDP per capita PPP adjusted (2010)	1960-2016	Calculations based on World Bank data
INVESTMENT	Gross capital formation over GDP ratio	1960-2015	World Bank
EDUCATION	Educational attainment in population over age 15	1950-2010	Barro and Lee (2013)
POPULATION	Log of total population	1960-2015	World Bank
GOVERNMENT	Real Government consumption expenditure PPP adjusted (2010)	1960-2015	Calculations based on World Bank data
OIL	Real average oil price of WTI, Brent and Dubai	1960-2015	World Bank
PRODUCTION	Log oil production (barrels per day)	1980-2015	Energy Information Administration
SHARE	Oil exports share in total exports	1980-2012	WEO IMF
FINANCE	Financial depth (M2 over M1 ratio)	1960-2014	World Bank
CONFLICT	Dummy for conflict with more than 25 but less than 1000 battle deaths in a year	1946-2014	Harbom et al. (2012), Gleditch et al. (2002)
TRADE	Trade openness (sum of exports and imports over GDP)	1960-2015	World Bank
CAPITAL	Capital openness (0='high,' 1='low')	1970-2014	Chinn and Ito (2006)
FREEDOM	Political rights and civil liberty index (0='free,' -1='not free')	1972-2016	Freedom House
POLITY	Political regime (-10='autocracy,' +10='democracy')	1800-2015	Polity IV Project (Marshall et al., 2017)
JUDICIARY	Independent judiciary (0='dependent,' 1='independent')	1948-2012	Linzer and Staton (2015)
EXPORTS	Real exports PPP adjusted (2010)	1960-2016	Calculations based on World Bank data
FOREX	Nominal exchange rate (national currency/USD)	1960-2016	World Bank
NEER	Nominal effective exchange rate	1960-2016	Bruegel
REER	Real effective exchange rate	1960-2016	Bruegel
D."x"	First difference of "x"		

Table 16. Sovereign wealth funds

Country	ISO	Inception	Fund name
Algeria	DZA	2000	Revenue Regulation Fund
Bahrain	BHR		
Brunei Darussalam	BRN	1983	Brunei Investment Agency
Cameroon	CMR		
Canada	CAN	1976	Alberta's Heritage Fund
Colombia	COL	2011	Colombia Savings and Stabilisation Fund
Congo, Dem. Rep.	COD		
Congo	COG		
Ecuador	ECU		
Egypt	EGY		
Gabon	GAB	1998	Gabon Sovereign Wealth Fund
Indonesia	IDN		
Kazakhstan	KAZ	2000	Kazakhstan National Fund
Kuwait	KWT	1953	Kuwait Investment Authority
Libya	LBY	2006	Libyan Investment Authority
Malaysia	MYS		
Mexico	MEX	2000	Oil Revenues Stabilisation Fund of Mexico
Norway	NOR	1990	Government Pension Fund – Global
Papua New Guinea	PNG	2011	Papua New Guinea Sovereign Wealth Fund
Russia	RUS	2008	National Welfare Fund
Saudi Arabia	SAU	1952	SAMA Foreign Holdings
Trinidad and Tobago	TTO	2000	Heritage and Stabilisation Fund
United Arab Emirates	ARE	1976	Abu Dhabi Investment Authority
Yemen	YEM		

Source: Sovereign Wealth Fund Institute.

Table 17. Baseline growth regression

Variable	Baseline
L.GDP	-0.080*** [0.000]
L.Investment	0.030*** [0.009]
L.Education	0.006 [0.414]
L.Population	-0.076*** [0.001]
D.Investment	0.028 [0.175]
D.Education	-0.003 [0.872]
D.Population	-1.151*** [0.000]
Conflict	-0.000 [0.948]
Constant	1.944*** [0.000]
N	512
ar2	0.383

* p<0.10, ** p<0.05, *** p<0.010

Note: The coefficients are displayed without long run impact transformation. The regression includes country fixed effects. P-values are displayed in brackets and based on robust standard errors.

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