

Unclassified

COM/DCD/TAD/M(2012)4/PROV

Organisation de Coopération et de Développement Économiques
Organisation for Economic Co-operation and Development

06-Jun-2013

English - Or. English

DEVELOPMENT CO-OPERATION DIRECTORATE
TRADE AND AGRICULTURE DIRECTORATE

**OECD POLICY DIALOGUE ON AID FOR TRADE 2013:
RAPPORTEUR'S REPORT**

Joint Meeting of the Development Assistance Committee and the Working Party of the Trade Committee

7 June 2013, International Energy Agency, Paris

This document is submitted to the joint meeting of the Development Assistance Committee and the Working Party of the Trade Committee for APPROVAL under item 2 of the draft annotated agenda [COM/DCD/TAD/A(2013)1/PROV].

The Aid for Trade Policy Dialogue on 16-17 January brought together a wide range of stakeholders from developing and developed countries to discuss how to continue delivering Aid for Trade results in a changing international environment for trade and development.

This dialogue was organised by the OECD Development Co-operation and Trade and Agriculture Directorates, in collaboration with the Government of Sweden and the Overseas Development Institute, with the support of the European Commission.

Contact:

Frans Lammersen, DCD/SDF - Tel: +33(0)1 45 24 89 88 - Email: frans.lammersen@oecd.org

JT03341116

Complete document available on OLIS in its original format

This document and any map included herein are without prejudice to the status of or sovereignty over any territory, to the delimitation of international frontiers and boundaries and to the name of any territory, city or area.

COM/DCD/TAD/M(2012)4/PROV
Unclassified

English - Or. English

TABLE OF CONTENTS

Summary	3
Introduction	3
1. Consolidating progress and understanding impact.....	4
2. Understanding the role of Aid for Trade in a new trading environment.....	5
Prioritising trade-related binding constraints.....	5
Responding to the emergence of global value chains.....	5
Addressing the “thickness of borders”.....	6
Working regionally.....	7
Working with the private sector.....	7
3. Conceptualising the future of Aid for Trade	8
4. The future of Aid for Trade.....	8
Participants List.....	10

Summary

1. The Policy Dialogue discussed how to ensure the relevance of aid for trade in a changing trade and development environment. The main conclusions were to (i) recognise that import capacity is essential for export led growth and development (ii) expand our analysis from ODA to development finance and broaden our partnerships to include other key players (*i.e.* the private sector, other IOs, NGOs, and providers of South-South co-operation); and (iii) concentrate on enabling/encouraging public-private actions that could yield tangible results.

2. The next steps for the joint DCD/TAD joint programme on aid for trade are the preparation of the joint OECD/WTO publication *Aid for Trade at a Glance: Connecting to Value Chains* to be presented at the July 2013 Global Review on Aid for Trade. The review should point towards a mandate on aid for trade for the 9th WTO Ministerial Conference in Bali (December 2013).

3. The dialogue was organised in co-operation with Sweden and the Overseas Development Institute and co-financed by the European Commission. Keynote speeches were delivered by SG Gurría, DG Lamy, EU Trade Commissioner de Gucht, and Ministers Groser (New Zealand), González (Costa Rica), Costello (Ireland and EU presidency), and Oom (Sweden). The dialogue was attended by almost 400 participants (including around 20 ministers and vice ministers) equally divided between OECD Members and non-Members. Besides government representatives the meeting was attended by representatives from think tanks, NGOs, business (BIAC, WEF, ICC) and parliamentarians.

Introduction¹

4. The Policy Dialogue featured opening remarks by OECD Secretary-General Angel Gurría and included four keynote addresses by the WTO Director General Pascal Lamy, the EU Trade Commissioner Karel de Gucht, the Minister of Foreign Trade in Costa Rica, Anabel González, and the Minister of State for Trade and Development from the Republic of Ireland, Joe Costello. There were seven moderated sessions featuring a range of speakers including representatives of governments, development agencies, international organisations, think tanks and academia.

5. The policy dialogue made progress in three areas:

- Consolidating progress and understanding the impact of Aid for Trade;
- Understanding the role of Aid for Trade in the new trading environment; and
- Conceptualising the future for Aid for Trade.

6. The main conclusions of the dialogue are that: (i) there has been much progress on Aid for Trade (AFT) as the volume has increased by 80% between 2005 and 2010 with a number of striking results and a better understanding of what factors drive the effectiveness of Aid for Trade, including the role of governance, but more needs to be done to understand the precise effects of Aid for Trade; (ii) Aid for Trade needs to adjust to the rapidly changing production patterns and in order to remain relevant AFT and its actors need to work better regionally and with the private sector; and (iii) there are widely differing views on the scope of the future of Aid for Trade, ranging from keeping a narrow focus to regarding Aid for Trade in the new context of a growing range of other financial flows and global challenges such as climate change. These issues could be further elaborated during and after the July 2013 Global Aid for Trade review in Geneva and 9th WTO ministerial in the December 2013 in Bali.

¹ Report written by Dr Dirk Willem te Velde, Overseas Development Institute, London.

7. The structure of this report is around the three areas identified above. This structure relates well to the main sessions and key note speakers at the policy dialogue. Section 1 on consolidating progress and understanding impact covers dialogue Session 2 on how to manage aid for trade and development results. Section 2 on understanding the role of Aid for Trade in the new trading environment will report mainly on dialogue Sessions 3-6 on how to identify and prioritise trade-related binding constraints, how to reduce the thickness of borders, how to adapt to changing production patterns, how to engage the private sector and how to promote regional aid for trade. Section 3 on conceptualising a future for Aid for Trade will discuss the main findings in the Session 7 on where next with Aid for Trade. Section 4 concludes.

1. Consolidating progress and understanding impact

8. There are many positive aspects to the Aid for Trade initiative. SG Gurría pointed out that aid-for-trade resources have grown by 80% since 2005, and currently (2010) stood at USD 45 billion with a third going to LDCs. He also suggested that Aid for Trade has been additional and has not substituted for other types of aid. Pascal Lamy of the WTO suggested that the Aid for Trade Initiative has mobilised USD 200bn in aid resources, with Africa receiving a 180% real increase and stated that we can be proud of what has been achieved. De Gucht applauded the success of Aid for Trade and said that “we are in it for the long haul”, but there is no room for complacency. Officials from both developed and developing countries also discussed the qualitative impact. The *Irish* minister for trade and development Joe Costello argued that trade had become part of a development strategy. Shree Baboo Servansing (Ambassador of Mauritius) suggested that Aid for Trade has been instrumental in supporting a new economic model of development involving economic reforms.

- Participants cited several successful case studies throughout the two days of deliberation. Gurría mentioned one example in Africa where reducing inland transit time by one day would increase exports by 7%. Or the improvement of competitiveness in an agricultural project in Senegal, which increased exports by almost 80% between 2005 and 2009. But there was also concern that on the ground outcomes might look rather differently. For example, Jacqueline Maleko (Ministry of Trade and Industry in Tanzania) asked whether Aid for Trade was blind to gender issues or the informal sector. There was a common view that more needs to be done on showing impact and identifying factors behind effective Aid for Trade. Several academic participants (*e.g.* de Melo) argued that there is a need for more rigorous impact evaluation. Talaat argued for more independent evaluations, more joint evaluation and better baselines. Tangible results would help to justify increases in aid-for-trade flows
- Ministers and senior officials presented six case studies (Ghana, Colombia, Solomon Islands, Rwanda, Vietnam, Bangladesh) on the effectiveness of Aid for Trade using the results framework developed by the OECD. The work identified a range of factors behind successfully managing Aft for development results. This included the need for consultative processes (as emphasised in the case of Rwanda and Ghana) and the usefulness of targets and indicators. The case study on managing aid for results in Bangladesh emphasised the need for better coordination between donors and recipients and better use of national systems of Monitoring and Evaluation. In Rwanda, trade issues were systematically integrated into the national development plans and strategies, which helped to focus Aid for Trade. Vietnam emphasised the need for both soft and hard infrastructure in the remarkable progress achieved in the form of increased rice exports. Ghana pointed to the important role of public-private dialogue in setting context.
- Erik Solheim (Chair of the OECD’s Development Assistance Committee) summarised the case studies as follows: All case studies presented are great success stories with a number of common ingredients: they have a stable government and a strong state, they can use aid well, they are all

integrated into the world economy being exporters and importers, and they either already have or are promoting a vibrant private sector.

2. Understanding the role of Aid for Trade in a new trading environment

9. However, much needs to be done for AfT to remain relevant in the current circumstances. We need to understand how to prioritise trade-related binding constraints in the new context and then examine how AfT needs to (i) respond to increased fragmentation of global value chains (GVCs), (ii) address the thickness of borders as an increasing constraint, (iii) work more and better regionally, and (iv) work more and better with the private sector. Several sessions of the Policy Dialogue dealt with these issues.

Prioritising trade-related binding constraints.

10. A key note and one session focused on prioritising trade-related binding constraints. Tim Groser discussed the changing context of international trade. Even a small country such as Samoa can benefit from value chains (through producing automotive components in Toyota or high quality products for Body Shop). The enabling factors behind participation in GVCs included attention to quality standards. Safadi (OECD) emphasised that econometric studies identified a key role for the import regime in stimulating exports. Constraints related to both hard- and software, and to all sectors including services (because services comprise 50% of the value addition of manufactured products). However, Joyce Mapunjo (Permanent Secretary, Ministry of Industry, Trade and Marketing of Tanzania) said too little information was available to understand the binding constraints to trade and that the situation around AfT on the ground is always different. Carlos Braga (IMD) mentioned the role of the growth diagnostics framework in identifying binding constraints. Infrastructure is generally seen as the most critical factor. Dirk Willem te Velde (ODI) explained the importance of institutional settings (state-business relations) behind the appropriate prioritisation of binding constraints.

11. Participants in this session on the binding constraints further highlighted that integration into value chains rather than market access was the main challenge. Countries need to focus on increasing value addition in value chains and this means understanding the role played by (private) standards. In this sense, the value chain approach is not old wine in new bottles (Braga). The information requirements are also different. It was felt important that both hardware and software need to come together to address binding constraints. Others suggested that weak external demand was the current most binding constraint to trade. If this was the case this would also mean a change in conceptualising aid for trade (e.g. for trade finance). This was echoed in other remarks on a changed focus of Aid for Trade in order to facilitate other financial flows.

Responding to the emergence of global value chains.

12. In general there was broad excitement about the range of opportunities provided through the spread of global value chains. Pascal Lamy argued that products are not made in any particular country, but there are “made in the world”. Tim Groser argued that GVCs brought opportunities even to small island states such as Samoa. Minister of Foreign Trade in Costa Rica, Anabel González, illustrated how Costa Rica has benefited from participating in value chain, moving from being a coffee and banana producer to a textiles producer in the 1980s and an electronics exporter after the location of an Intel plant in 1997 coinciding with increases in FDI. At the same time the spread of GVCs has also brought challenges, for example in social upgrading in the garment sector in Bangladesh.

13. The emergence of GVCs has led to a new view on trade policies and Aid for Trade. The import regime has become an increasingly important constraint to trade. Angel Gurría argued that the “The capacity to imports is just as important as the capacity to export”. Anabel González argued that AfT needs

to be anchored in the monumental changes taking place. She provided practical examples of how AfT helped Costa Rica to take part in global value chains. They worked with the UN and Japanese donors on a database, conducting analyses, and with the IADB and Walmart on a project to provide finance for women in value chains. Costa Rica is now providing expertise in other countries (incl. Peru), an interesting example of South-South co-operation.

14. The speakers in the session on how to adapt to changing production patterns confirmed many of these issues. Matti Anttonen (Ministry for Foreign Affairs of Finland) said that the role of trade facilitation is crucial as border problems multiply when goods cross borders several times. Pan Sorasak (Secretary of State, Cambodia) highlighted the positive role that trade has played in transforming the image of Cambodia and how an LDC such as Cambodia was able to benefit from value chains in agriculture and manufacturing. The IFC/ILO better factories programme for the garments industry was particularly helpful. This is an example of better standards for more market access.

15. Debapriya Bhattacharya (CPD, Bangladesh) on the other hand brought up a range of power struggles and social tensions in the garments value chains in Bangladesh. How does an increase in exports benefit workers? Can AfT help to reduce the obstacles in global value chains and ensure there are better and more transparent partnerships between lead buyers and producer firms. Jorge Daccarett Bahna (Chilean International Co-operation Agency) presented an example of South-South / triangular co-operation between Chile and JICA, which was extended to Colombia, with co-operation helping development as well as integration. Virginia Brown (USAID) highlighted how USAID was involved in helping the private sector in LICs to understand market opportunities, *e.g.* through upgrading standards in Kenyan horticulture. A Korean official explained in detail how value chain analysis can be used to (i) identify niches for AfT, *e.g.* in transport and communications, (ii) deregulation of services and (iii) increasing efficiency of border measures.

Addressing the “thickness of borders”

16. Participants and speakers in this highly interactive session agreed that border problems are traditional issues we have worked on for some time, but which have taken on increased importance with the emergence of global value chains. Frank Matsaert (CEO of TMEA) argued that problems at borders are not yesterday’s problem. One poignant example of this was the long queues of trucks waiting to be cleared at a border between Kenya and Uganda. Electricity cuts, weak customs procedures, and protest by truck drivers have led to major delays at border posts. This has made transport costs in Africa the highest in the world.

17. Yet, participants agreed that there had been progress on customs reform across the world. Khemmani Pholsena, (Vice Minister of Commerce, Lao PDR) highlighted that Lao PDR, a small, landlocked LDC, had succeeded in reducing trade costs and reduced time spent at borders to 1 hour for exports and 3 hours for imports. The Chirundu one-stop border post (between Zambia and Zimbabwe) reduced waiting time from days to hours. Bribery had decreased around the Bamako – Conakry route. Nonetheless, security around borders and the number of roadblocks had remained an important issue. Pradeep Mehta (CUTS) further discussed the vested interests of border inspectors in South Asia pointing to the political economy challenges of customs reform. There are still thick borders within India, comparing some India states with landlocked LDCs.

18. Participants presented a range of solutions to the problems posed by thick borders. Solutions included (i) the conclusion of a deal on trade facilitation in the WTO; (ii) training staff at borders (as the IDB group has long done in the MENA region) and provide physical hardware of customs posts; (iii) improving market structure and competition in transport services (especially in Africa); (iv) implementation guides bringing together knowledge and advice on improving customs procedures (as

provided by UNECE); (v) single windows and integrated border management systems (*e.g.* in Costa Rica or Rwanda) which save time and raise funds; and (vi) increased co-ordination amongst relevant institutions. The participants concluded that trade facilitation conditions are improving, with different solutions in different locations, but it remains a key issue which we should be working on in the future.

Working regionally

19. Joe Costello and several others pointed to the comparatively low level of intra-regional trade in Africa (10% of total trade; although UNDP claimed it was closer to 20% more recently) compared to the EU (around 60%) and argued it was important to support regional integration (and supported by De Gucht and Pam). Costello also said it was important to conclude Economic Partnership Agreements. Much progress on trade has already been made at regional level (Valentine Rugwabiza, WTO) but working regionally can be difficult (Michael Plummer, John Hopkins University): different regions are at different stages. Regional AfT can be difficult, especially with respect to mainstreaming regional thinking into national policies. The transaction costs of working regionally are high (Braga).

20. Working regionally is more challenging than working nationally (Antoni Estevadeordal, IADB) because (i) there are significant time lags in implementation; (ii) benefits of collective action are not always self-evident; (iii) the benefits can often be seen in the long-run; (iv) there are technical issues in lending regionally. There are a number of missing links that need to be overcome in order to make regional programmes work better: (i) applied research and cost/benefit analyses of regional interventions to motivate political will; (ii) an inclusive policy dialogue; (iii) an efficient institutional architecture; (iv) capacity building; (iv) brokerage.

Working with the private sector

21. Working more with the private sector was a recurring theme and the subject of a specific session at the policy dialogue. Participants and speakers suggested various ways in which the aid and trade communities can work better with the private sector to increase effectiveness of Aid for Trade. Several officials and academics suggested that effective public-private dialogue was an important factor behind prioritisation of trade-related binding constraints and the success of AfT (Ghana, Cambodia, Costa Rica, Rwanda). Clay Forau Soalaoi (Minister for Foreign Affairs and External Trade, Solomon Islands) argued that the private sector is the engine of growth.

22. Fiona Bruce (Member of Parliament, Trade Out of Poverty, UK) argued that the private sector was an untapped resource, pointing to the example of enterprise development in Rwanda. Karel de Gucht suggested the private sector needs to be integrated more in AfT and that the private sector can contribute financially. Margareta Drzeniek-Hanouz of the World Economic Forum suggested that the private sector should be involved in evaluating AfT. Others asked how companies could be incentivised to have greater development impacts, *e.g.* through stimulating corporate social responsibility (CSR). Ajesh Patel (Invesco) suggested making it easier for business people to travel akin to '*entrepreneurs sans frontières*'

23. There was also much discussion of how to involve the private sector in home countries and leverage more and better home country investment in developing countries. Costello talked about how to involve the Irish private sector in Africa, linking them to local business and generating local employment. The Dutch development agency is working on improving CSR of Dutch companies in Bangladesh. DfID has set up a GBP 75 million Global Impact Investment Fund to improve a demonstrable social impact and a return on capital. Pranav Kumar (Confederation of Indian Industry) suggested that aid is not sustainable, and hence there needs to be more private investment. He went on to discuss the role of Indian investment in Africa. Thomas de Man (BIAC Task Force on Development) concluded that there should be closer involvement between home government and business.

3. Conceptualising the future of Aid for Trade

24. The final part of the policy dialogue considered the future of Aid for Trade in the new context of climate change and increased emergence of new types of financial flows. The future of the Aft concept is still wide open, but essentially three different views emerged:

- Aft needs to remain narrow in scope focusing on trade facilitation (as emphasised by Servansing), and there should be a working group on non-tariff measures to implement this;
- Aft need to be broader in scope and find a role in the new context of diversifying financial flows (many speakers made the point for Aid for Trade to go beyond aid and include considerations of private flows);
- Aft needs to address other challenges such as climate change as argued by Ricardo Melendez (ICTSD) and Simon Maxwell (ODI).

25. Throughout the conference, participants emphasised the need to consider Aft in the context of other financial flows. One of the reasons is that there are concerns over the likelihood of declining aid volumes. But experiences of several successful developing countries (*e.g.* Cambodia, Vietnam) also point to the importance of private flows. Other financial flows were stressed in cases such as Costa Rica or Samoa. Participants suggested the need for aid to increase investment, investment for trade, aid for trade, but they also stressed the need to avoid tied aid. Pascal Lamy argued that we need to move to “investment for trade”; this was endorsed by several others speakers at the dialogue, such as the BIAC and WEF representatives, but also officials and ministers such as González and Lamy.

26. DG Gurría stated there was a reversal in the decline in untied aid. This is potentially damaging for development as we know that tied aid increases the cost by around 30-50%. Joe Costello stated that tied aid is not the way forward, but at the same time, there is much scope for synergies between donors and private sector. These views were echoed by Erik Solheim who said that the future of Aft lies in aid for investment, leveraging more and better private investment, but not in tying aid. Joe Costello further argued that Aft must be fundamental to future development strategies in the post-2015 world.

4. The future of Aid for Trade

27. The Policy Dialogue succeeded in reinvigorating the aid-for-trade debate. Several Ministers gave strong support to the Initiative and praised the OECD contribution. Other noted that the Policy Dialogue had made “an incontrovertible case” for aid for trade. Aid for trade could be transformational if sustained, systematic and strategic. It must connect with broader development finance flows and with new providers of assistance. It should also be based on sustainability; aid for trade must work with and not against new market opportunities created by climate mitigation and adaptation.

28. A major issue since the start of the Initiative in 2005 has been whether Aft should focus on a narrow trade facilitation agenda or connect to a broader set of issues including investment, private sector development and infrastructure. The discussion on value chains with its emphasis on skills development, investment climates and reducing broad trade costs indicates the appropriateness of the latter in the next phase of aid for trade. In short, Aft should operate in the context of a broad reform process in developing countries and catalyse inter-ministerial dialogue about how to improve competitiveness.

29. Nevertheless challenges were highlighted such as the likelihood of declining aid volumes, increased tying of aid and that outside the “aid-for-trade bubble”, a strong case still needs to be made to justify Aid for Trade against other priorities for development co-operation. So it is clear that despite

successes, there is no room for complacency and as attention shifts towards the Global Review in July and the Bali Ministerial in December, the OECD will need to continue to play a strong role in promoting Aid for Trade.

Participants List

Australia/Australie

Mr. Chris BARRETT *Ambassador, Permanent Representative
Permanent Delegation of Australia to the OECD*

Ms. Deborah FULTON *Counsellor (Development Cooperation)
Permanent Delegation of Australia to the OECD*

Mr. Patrick BLAKE *First Secretary
Permanent Delegation of Australia to the OECD*

Austria/Autriche

Mr. Christian HEDERER *Counsellor for Energy, Trade and Industry
Permanent Delegation of Austria to the OECD
Permanent Delegation*

Belgium/Belgique

M. Yves DRICOT *Advisor / Head of Unit
Unit Inclusive Growth
MINISTERE BELGE DES AFFAIRES ETRANGERES*

Mr. Lieven DE LA MARCHE *Conseiller Coopération Internationale, Délégué au
CAD
Permanent Delegation of Belgium to the OECD*

Canada

Mr. Ralph OSTERWOLDT *Counsellor (Development and Trade)
Permanent Mission of Canada to the Office of the
United Nations and to the Conference on
Disarmament*

Chile/Chili

Mr. Jorge DACCARETT

*Executive Director
Chilean International Cooperation Agency*

Ms. Carmen DOMINGUEZ

*Deputy Permanent Representative
Permanent Delegation of Chile to the OECD*

Mr. Alfie A. ULLOA

*Head of International Affairs
Ministry of Finance*

Czech Republic/République tchèque

Mr. Petr MARTINEK

*Second Secretary
Permanent Delegation*

Denmark/Danemark

Mrs. Sofie H. FLENSBORG

*Attaché
Permanent Mission to United Nations and the WTO*

Finland/Finlande

Mr. Matti ANTONEN

*Director General
Department for External Economic Relations
Ministry for Foreign Affairs*

Mr. Okko-Pekka SALMIMIES

*Director
Department for External Economic Relations
Ministry for Foreign Affairs*

Mr. Kent WILSKA

*Commercial Counsellor
Department for External Economic Relations
Ministry for Foreign Affairs*

Dr. Mika VEHNAMAKI

*Economic Adviser
Department for Development Policy
Ministry for Foreign Affairs of Finland*

Ms. Lotta KARLSSON

*Counsellor
Permanent Delegation of Finland to the OECD
Permanent Delegation*

- Ms. Noora RIKALAINEN** *First Secretary
Permanent Delegation of Finland to the OECD
Permanent Delegation*
- France**
- Mme Pascale ANDREANI** *Ambassadeur, Représentant Permanent
Permanent Delegation of France to the OECD*
- M. Jean-Christophe DONNELIER** *Minister Counsellor
Représentation Permanente de la France auprès de
l'OCDE*
- M. Edmond ABOU** *Chef de secteur OCDE
Premier ministre
Secrétariat général des affaires européennes (SGAE)*
- M. Rodolphe PELLE** *Chef du secteur RELEX
Relations extérieures de l'UE (RELEX)
Secrétariat Général des Affaires Européennes (SGAE)*
- Mlle. Sofia NAVARRO** *Chargée de mission secteur OCDE
OCDE
Représentation Permanente de la France auprès de
l'OCDE*
- Mr. Christophe DOUCERAIN** *Adjoint du chef du secteur OCDE
Secteur OCDE
Premier Ministre/SGAE*
- M. Daniel-Yves TAUPENAS** *Conseiller
Représentation Permanente de la France auprès de
l'OCDE
Délégation Permanente*
- M. Philippe SAINT-MARC** *Trade and Economic Counsellor
Délégation Permanente*
- M. Emmanuel VIAUD** *Responsable commerce et Développement
Ministère de l'Économie et des Finances*
- Mme Melissa DALLEAU** *Rédactrice Commerce et Développement
Direction générale de la mondialisation, du
développement et des partenariats
Ministère des Affaires Etrangères*
- M. Fabien BERTHO** *Adjoint au chef de bureau
DGTRESOR
Ministère de l'Économie et des Finances*

Mlle. Camille BARRE

*Chargée de mission
Service Economique
Délégation permanente de la France auprès de
l'OCDE*

Germany/Allemagne

Ms. Anja GOMM

*Head of Sector Project Trade Policy, Trade and
Investment Promotion
Economic development and Employment
GIZ*

Ms. Dorothea GROTH

*Counsellor; Development Advisor
Permanent Delegation of Germany to the OECD*

Mr. Fabian ZEGOWITZ

*Junior Advisor
Rural Development and Agriculture
GIZ (Deutsche Gesellschaft für Internationale
Zusammenarbeit)*

Mr. Klaus WARDENBACH

*Desk Officer
Division 415 Globalization, Trade, Investment
Federal Ministry for Economic Co-operation and
Development*

Greece/Grèce

Mrs. Konstantina BIRMPILI

*Ambassador, Permanent Representative
Permanent Delegation*

Ms. Vasiliki MANAVI

*First Secretary
Permanent Delegation*

Ireland/Irlande

Mr. Joe COSTELLO

*Minister of State
Department of Foreign Affairs and Trade*

Mr. Michael FORBES

*Ambassador, Permanent Representative
Permanent Delegation of Ireland to the OECD
Permanent Delegation*

Mr. Nigel HUTSON

*Deputy Permanent Representative
Permanent Delegation of Ireland to the OECD
Permanent Delegation*

Ms. Mary BARRETT *Assistant Principal
Multilateral Section, Department of Foreign Affairs
and Trade
Irish Aid*

Mr. Niall MORRIS *Development Officer
Permanent Delegation of Ireland to the OECD*

Ms. Elaine HOLLOWED *Private Secretary to the Minister of State
Department of Foreign Affairs and Trade*

Italy/Italie

Mr. Carlo Maria OLIVA *Ambassador, Permanent Representative
Permanent Delegation of Italy to the OECD*

Mr. Stefano CATANI *Counsellor
Permanent Delegation of Italy to the OECD*

Mr. Stefano NICOLETTI *First Counsellor, DAC Delegate
Permanent Delegation of Italy to the OECD*

Mrs. Carla DI PAOLA *Attaché Commercial
Permanent Delegation of Italy to the OECD*

Japan/Japon

Ms. Yukiko OKANO *Counsellor, DAC Vice-Chair and DAC Delegate
Permanent Delegation of Japan to the OECD
Permanent Delegation*

Mr. Atsushi MATSUSHITA *Chief Representative
Japan International Cooperation Agency Paris*

Mr. Tatsuhiro MITAMURA *First Secretary
Permanent Delegation of Japan to the OECD*

Ms. Kanako NAKAYAMA *Industrial Development and Public Policy Dept.
Japan International Cooperation Agency (JICA)*

Dr. Kikuko SAKAI *Senior Program Coordinator
Japan Science and Technology Agency (Paris Office)*

Ms. Mihoko SAITO *Advisor
Economic Division
Permanent Mission to the International Organizations
in Geneva*

Korea/Corée

Mr. Chang-soo RYU *Director
Ministry of Foreign Affairs and Trade*

Dr. Seung Ho SOHN *Director
Economic Development Cooperation Fund (EDCF)
Planning Department
Export-Import Bank of Korea (EXIM)*

Ms. Donghee YOO *Deputy Director
Economic Development Cooperation Fund (EDCF)
Planning
The Export-Import Bank of Korea (KEXIM)*

Ms. Hyo-Eun KIM *Counsellor
Permanent Delegation of Korea to the OECD*

Ms. Jin-joo KIM *Second Secretary
Ministry of Foreign Affairs and Trade*

Ms. Han-Seul YOON *Second Secretary
Ministry of Foreign Affairs and Trade*

Mr. Jeong Hoon CHOI *Senior Officer
Permanent Delegation of Korea to the OECD
Permanent Delegation*

Mr. Insoo KANG *Professor
Economics
Sookmyung Women's University*

Mme Ju-Hyun OH *Attachée
Délégation Permanente*

Mr. Joon-Ho MAENG *Research/Policy Specialist
Economic Development Cooperation Fund (EDCF)
Planning
The Export-Import Bank of Korea (KEXIM)*

Ms. Jaeun SHIN *Trainee
Permanent Delegation of Korea to the OECD*

Luxembourg

Mme Anne MOES

*Représentant permanent adjoint
Permanent Delegation of Luxembourg to the OECD*

Mexico/Mexique

Mr. José Carlos FEMAT

*Minister-Counselor
Permanent Delegation*

Ms. Flavia FARINETTI

*Counsellor
Permanent Delegation of Mexico to the OECD
Permanent Delegation*

Mr. Aldo ALDAMA

*Mexican Delegate to the DAC
Permanent Delegation of Mexico to the OECD*

Ms. Edna RAMIREZ

*Professor International Law
Law and Economics
University of Guadalajara*

Ms. Fatima ZERTY

*Intern
Permanent Delegation of Mexico to the OECD*

Netherlands/Pays-Bas

Ms. Commerijn PLOMP

*Senior Policy Officer
Ministry of Foreign Affairs*

Mr. Harry OLDERSMA

*Economic Counsellor
Permanent Delegation of Netherlands to the OECD*

Mr. Peter SCHUURMAN

*Senior Policy Coordinator
Permanent Delegation*

New Zealand/Nouvelle-Zélande

Mr. Tim GROSER

Minister of Trade

Ms. Rosemary BANKS

*Ambassador, Permanent Representative
Permanent Delegation of New Zealand to the OECD*

Mr. Vangelis VITALIS

*Ambassador, Permanent Representative
Permanent Delegation*

Ms. Rebekah RILEY

*Deputy Permanent Representative
Permanent Delegation of New Zealand to the OECD
Permanent Delegation*

Ms. Caroline BERESFORD

*Assistant
Minister of Trade*

Norway/Norvège

Ms. Torun DRAMDAL

*Senior Advisor
Ministry of Foreign Affairs*

Mme Anne STRAND

*Counsellor
Permanent Delegation of Norway to the OECD*

Mr. Helge SELAND

*Minister Counsellor, Deputy Permanent
Representative
Permanent Delegation of Norway to the OECD*

Portugal

Ms. Ana Paula FERNANDES

*Counsellor
Permanent Delegation of Portugal to the OECD*

Mme Alzira CABRITA

*Conseiller Technique Trade
Permanent Delegation of Portugal to the OECD*

Slovak Republic /République slovaque

Mr. Martin LINER

*First Secretary
Permanent Delegation of the Slovak Republic to the
OECD
Permanent Delegation of the Slovak Republic to the
OECD*

Slovenia/Slovénie

Mr. Andrej RANT

*Ambassador, Permanent Representative
Permanent Delegation*

Ms. Vlasta TUREL

*Economic and Financial Counsellor
Permanent Delegation*

Spain/Espagne

Mr. Alfredo BONET

*Conseiller Economique et Commercial, Chef
Permanent Delegation of Spain to the OECD*

Sweden/Suède

Mr. Gunnar OOM

*State Secretary
Ministry for Foreign Affairs*

Ms. Charlotte PETRI GORNITZKA

*Director-General
Swedish International Development Cooperation
Agency*

Mr. Anders AHNLID

*Ambassador, Permanent Representative
Permanent Delegation of Sweden to the OECD*

M. Joakim REITER

*Ambassador
Permanent Delegation of Sweden to the WTO*

Ms. Mia HORN AF RANTZIEN

*CEO
Center for Business and Policy Studies
Swedish International Development Cooperation
Agency (SIDA)*

Mr. ÖSTBERG SVEN

*Head of Section
International Trade Policy Department
Ministry for Foreign Affairs*

Ms. Marie OTTOSSON

*Director
Departement for International organisations and
Policy support
SIDA*

Ms. Ingela JUTHBERG	<i>Senior Advisor Department for Long-term cooperation SIDA</i>
Ms. Anna SUNDSTRÖM	<i>First Secretary Permanent Delegation of Sweden to the OECD</i>
Ms. Karin ANDERSSON	<i>Counsellor Regional Development Cooperation Section Embassy of Sweden to Kenya</i>
Ms. Malin GUNNARSSON LJUNGKVIST	<i>Trade Policy Advisor Department for Trade and Policy Developments National Board of Trade</i>
Ms. Karin ANDERSSON	<i>Program Manager Infrastructure and Economic Cooperation Department Swedish International Development Cooperation Agency (SIDA)</i>
Mr. Ola NILSMO	<i>Lead Specialist Private Sector Development Department for International Organisations and Policy support SIDA</i>
Ms. Åsa PLEINER	<i>Programme Coordinator International Cooperation Office National Board of Trade</i>
Ms. Ida Elenor HANSSON LUNDSTRÖM	<i>Desk Officer International Trade Policy Department Ministry for Foreign Affairs</i>
Miss Angelica HOLMGREN	<i>Trainee Permanent Delegation of Sweden to the OECD</i>
Mr. Michel ELMOZNINO LAUFER	<i>Trainee International Trade Policy Department Ministry for Foreign Affairs</i>
Mr. David SJÖGREN	<i>Trainee Permanent Delegation of Sweden to the OECD</i>
Mr. Henrik RUNDQUIST	<i>Trainee Permanent Delegation of Sweden to the OECD</i>
Mr. Martin MAGNUSSON	<i>Intern Permanent Mission of Sweden to the UN in Geneva</i>
Mr. Sven OSTBERG	
Ms. Maria OTTOMAN	

Switzerland/Suisse

M. Hans-Peter EGLER

*Chef de la section coopération promotion commerciale
Secretariat d'état de l'économie, coopération et développement économiques
Département fédéral de l'économie, de la formation et de la recherche (DEFR)*

Mr. Philippe BESSON

*Conseiller d'Ambassade
Délégation permanente de la Suisse auprès de l'OCDE*

M. Maurizio CERRATTI

*Conseiller d'ambassade
Permanent Delegation of Switzerland to the OECD*

Turkey/Turquie

Ms. Vildan BARAN

*Expert
Ministry of Development*

United Kingdom/Royaume-Uni

Mrs. Fiona BRUCE

*Member of Parliament
Trade Out of Poverty*

Miss Ruth STANLEY

*Director
Trade Out of Poverty*

Ms. Adaeze IGBOEMEKA

*Head, Aid for Trade
Trade Policy Unit
Department for International Development*

Ms. Sumana HUSSAIN

*Economic Advisor
Joint DFID/BIS Trade Policy Unit
Department for International Development*

United States/États-Unis

Ms. Caroline DOW

US Department of State

Mr. Steven PIERCE

*US Representative to the DAC
Permanent Delegation*

Ms. Shubha SASTRY *Director
Office of the U.S. Trade Representative (USTR)*

Ms. Virginia BROWN *Director
US Agency for International Development*

Mr. David SALMON *Agriculture Counselor
US Department of Agriculture*

Mr. Gregory GARRAMONE *Advisor
Permanent Delegation of the United States to the
OECD
Permanent Delegation*

Mr. Daniel HARRIS *Trade & Agriculture Advisor
Permanent Delegation of the United States to the
OECD*

Ms. Lashonda MCLEOD *Agricultural Attaché
U.S. Embassy*

Mr. David SALMON *Ag Counselor
U.S. Embassy - Paris*

EU/UE

Mr. Karel DE GUCHT *European Commissioner for Trade
European Commission*

Ms. Maria-Francesca SPATOLISANO *Ambassador, Permanent Representative
Permanent Delegation of EU to the OECD and
UNESCO*

Ms. Minna LIIRA *Deputy Permanent Representative
Permanent Delegation of EU to the OECD and
UNESCO
Permanent Delegation*

Mr. Peter BALAS *Deputy Director General
DG Trade
European Commission*

Mr. Frank HOFFMEISTER *Deputy Head of Cabinet
Cabinet of Commissioner De Gucht
European Union*

Ms. Catherine BRIL *Member of the Cabinet
Cabinet of Commissioner De Gucht
European Commission*

- Ms. Diane LACOSTE** *Administrator
Unit F1: Co-ordination of WTO and OECD Export
Credits, Dual Use Goods
European Commission - DG Trade*
- Mr. Philip PIERROS** *Economic Counsellor
Permanent Delegation of EU to the OECD*
- Ms. Ursula HOENICH** *Economic and Trade Affairs Manager
European Commission*
- Mr. Denis BARESCH** *Trade and Development Coordinator
Director General for Trade
European Commission*
- Ms. Maria CASTALDI** *Policy Officer
Development and Cooperation Europeaid Unit for
Private Sector Development, Trade and Regional
Integration
European Commission*
- Mr. Philippe JACQUES** *Policy Officer
Development and Cooperation EuropeAid Unit for
Private Sector Development, Trade and Regional
Integration*
- Mr. John CLANCY** *Porte Parole Commissaire
European Union*
- Mr. Jacopo CORSINI** *Stagiaire
Permanent Delegation of the European Union to the
OECD and UNESCO*
- Mr. Luca VECCHI** *Stagiaire
Permanent Delegation of the European Union to the
OECD and UNESCO*

Brazil/Brésil

- Mr. Ricardo GUERRA DE ARAÚJO** *Minister Counsellor
Head of OECD Liaison Office
Embassy of Brazil in France*

India/Inde

Mr. Pradeep MEHTA

*Secretary General
Consumer Unity & Trust Society (CUTS International)*

Ms. Alice CORDIER

*Commercial Officer
Embassy of India*

Indonesia/Indonésie

Mr. Banudojo HASTJARJO

*Assistant Deputy of Trade and Tourism
Economic Affairs
Office of Vice President*

South Africa/Afrique du Sud

Dr. Bogosi MOGALE

*Head of Section
South African Embassy, Brussels*

Bangladesh

Ghulam Muhammed QUADER

Minister of Commerce

**Mr. Mohammed Mashooqur
Rahman SIKDER**

*Assistant Director
WTO CELL
Ministry of Commerce of Bangladesh*

Mr. Shah Ahmed SHAFI

*Counsellor Political
Bangladesh Embassy to France*

Mr. Firoz UDDIN

*Commercial Counsellor
Bangladesh Embassy to France*

Benin/Bénin

Dr. Chakirou TIDJANI

*Directeur
Ministère de l'Industrie, du Commerce, des Petites et
Moyennes Entreprises*

Bulgaria/Bulgarie

Mr. Marin RAYKOV

*Ambassador
Embassy of Bulgaria to France*

Ms. Anna LAZAROVA

*Conseiller Economique et Commercial
Ambassade de Bulgarie en France*

Cambodia/Cambodge

Dr. Sorasak PAN

*Secretary of State
Ministry of Commerce*

Mr. Sven CALLEBAUT

*Aid-for-Trade Adviser
Ministry of Commerce*

Chad/Tchad

M. Madibaye DJIMADOUMBAYE

*Director
Ministry of Commerce and Industry*

Mr. Mahamat TOUKA SALEH

*Coordinator
EIF Chad
Ministry of Commerce and Industry of Chad*

Aché ALLAFOUZA MAHAMAT

Ousmane ELIMI

Saleh MAHAMAT

Colombia/Colombie

**Mr. Gabriel André DUQUE
MILDENBERG**

*Vice Minister of Commerce
Ministry of Commerce, Industry and Tourism*

**Ms. Mary Amalia VÁSQUEZ
MURILLO**

*Counsellor
Permanent Mission of Colombia to the WTO*

Mr. Jorge Mario ECHEVERRY

*Economic Counsellor (Minister)
Embassy of Colombia in Paris*

Comoros/Comores

M. Abdou Nassur MADI

*Délégué auprès du Vice Président en charge du
Ministère
Ministère des finances, de l'économie, du budget, du
commerce extérieur, des investissements chargé des
privatisations
Ministère de l'économie, du commerce extérieur et
des privatisations*

M. Said Abdou SALIME

*Coordonnateur National
Unité Nationale de Mise en Oeuvre du Cadre Intégré
Renforcé aux Comores
Ministère de l'économie, du commerce extérieur et
des privatisations*

Ms. Marie HACHIM

*Responsable des statistiques commerciales
Direction Générale du Commerce Extérieur
MINISTERE DE L'ECONOMIE ET DU COMMERCE
EXTERIEUR*

Mme Ania AHMED

*Responsable du suivi des dossiers d'accèsion des
Comores à l'OMC
Direction Générale du Commerce Extérieur
Ministère en charge de l'Economie et du Commerce
Extérieur*

Mohamed DAOUDOU

Congo, the Democratic Republic of the/Congo, la République Démocratique du

Mr. Eugène MANGA MANGA

*Director
External Resources
Ministry of Economy and Commerce*

Dr. Richard MUKUNDJI

*Conseiller en Commerce International
Unité Nationale de Mise en Oeuvre
Cadre Intégré Renforcé*

M. Charles LUSANDA MATOMINA

*Coordonnateur National
Economie et Commerce
Cadre Intégré Renforcé (CIR)*

Costa Rica

Ms. Anabel GONZÁLEZ	<i>Minister of Foreign Trade</i>
Mr. Carlos BONILLA	<i>Ambassador Embassy of Costa Rica to France</i>
Mr. Ronald SABORIO	<i>Ambassador Ministry of Foreign Trade Permanent Mission to the WTO</i>
Mr. Michel CHARTIER	<i>Minister Counsellor Deputy of Embassy Embassy of Costa Rica in France</i>
Ms. Adriana GARCIA	<i>Counsellor Permanent Mission of Costa Rica to the WTO</i>
Ms. Gabriela CASTRO	<i>Chief of Staff Office of the Minister Ministry of Foreign Trade</i>
Mr. Manuel TOVAR	<i>Trade Attaché, Mission of Costa Rica to the EU Embassy of Costa Rica to France</i>

Gambia/Gambie

Mr. Lamin JAWNEH	<i>Director Finance and Accounts Ministry of foreign Affairs</i>
Mr. Saikou KANYI	<i>Policy Officer Research and Policy Development The Institute of Economic Affairs Gambia</i>
Mr. Bubacarr SILLAH	<i>Junior Economist Research and Policy Development The Institute of Economic Affairs Gambia</i>
Mr. Samuel Obeng MIREKU	<i>Researcher RESEARCH The Institute of Economic Affairs Gambia</i>
Mr. Omar DEM	<i>Research Assistant Department of Economics and Statistics Gambia Community Development Initiative West Africa</i>

Ghana

Dr. Alhassan IDDRISU

*Director
Real Sector Division
Ministry of Finance and Economic Planning*

Haiti/Haïti

Mr. Luc ESPECA

*General Director
Ouest
Ministry of Commerce and Industry*

Lao People's Democratic Republic/Lao, République Démocratique Populaire

Ms. Khemmani PHOLSENA

*Vice Minister
Ministry of Industry and Commerce*

Mr. Sirisamphanh VORACHITH

*Director-General
Planning and Cooperation
Ministry of Industry and Commerce*

Vilavong VIRRAVONG

Latvia/Lettonie

Ms. Zaiga LIEPINA

*Undersecretary of State
Republic of Latvia
Ministry of Economics*

Liberia/Libéria

Mr. Axel ADDY

*Deputy Minister
Commerce & Industry
Ministry of Commerce & Industry*

Malawi

Mrs. Bridget KAUMA

*Principal Trade Officer
Foreign Trade
Ministry of Industry and Trade*

Mali

Mr. Modibo MAKALOU

*Coordinator
Development and Cooperation Initiative
Office of the President of Mali*

Mauritius/Maurice

**Mr. Shree Baboo Chekitan
SERVANSING**

*Ambassador
Ministry of Foreign Affairs*

Republic of South Sudan

Mr. Kuot MADHOR KUOT

*Director
Planning, Research and Policy Development
Ministry of Commerce, Industry & Investment*

Rwanda

Mr. François KANIMBA

*Minister
Ministry of Trade and Industry*

Mr. Leonard MUNGARULIRE

*Program Manager
Trade and Investment
Ministry of Trade and Industry*

Mr. Olivier KAYUMBA

*Chargé d'Affaires
Embassy of Rwanda in Paris*

Senegal/Sénégal

M. Cheikh Saadbouh SECK

*Directeur du Commerce Extérieur
Ministère du Commerce*

Solomon Islands/Salomon, Îles

- Mr. Clay FORAU SOALAOI** *Minister
Ministry for Foreign Affairs and External Trade*
- Mr. Moses MOSE** *Ambassador, Permanent Representative
Permanent Mission of Solomon Islands to the United
Nations Office and International Organisations in
Geneva*
- Ms. Joy KERE** *Permanent Secretary
Ministry National Unity, Reconciliation and Peace*
- Barrett SALATO**

Togo

- M. Talime ABE** *Directeur et Point Focal du CIR
Secrétariat de Mise en Oeuvre du Cadre Intégré
Renforcé (SMOCIR)
Ministère du Commerce et de la Promotion du Secteur
Privé*
- Mr. Komla Nyedji GALLEY** *Directeur
Commerce Extérieur
Ministère du commerce et de la promotion du secteur
privé*
- M. Baroma Magolemiena
BAMANA** *Coordonnateur
Cadre Intégré Renforcé
Ministère du Commerce et de la Promotion du Secteur
Privé*

United Republic of Tanzania/République-Unie de Tanzanie

- Ms. Joyce K. G. MAPUNJO** *Permanent Secretary
Ministry of Industry and Trade*
- Mr. Aloys MWAMANGA** *Board Vice Chairman
Tanzania Private Sector Foundation*
- Mr. Edward SUNGULA** *Director
Policy and Planning
EIF / Ministry of Industry and Trade*
- Mr. ADRIAN NJAU** *Principal Economist
External Finance*

Ministry of Finance

Mr. Kakulu Burchard KAKULU

*Financial Management Officer
External Finance
Ministry of Finance*

Ms. Philipina MALISA

*Assistant Commissioner
External Finance
Ministry of Finance*

Ms. Jacqueline Mneney MALEKO

*AG. DIRECTOR GENERAL
TANZANIA TRADE DEVELOPMENT AUTHORITY*

Mr. Omar MKIMA

Ministry of Finance

Viet Nam

Dr. Cao Viet SINH

*Vice Minister
National Economic Issues Department
Ministry of Planning and Investment*

Mr. Cao Manh CUONG

*Deputy Director General
Foreign Economic Relations Department
Foreign Economic Relations Dept. - Ministry of
Planning and Investment*

Ms. Nguyen Xuan THAO

*Deputy Director General
External Finance and Debt Management
Ministry of Finance*

Mr. Le Quang LAN

*Minister Counsellor / Head of WTO Division
Permanent Mission of Viet Nam in Geneva*

Mr. Uchida TSUTOMU

*Senior Advisor on Aid Coordination
Vietnam Office
Japan International Cooperation Agency (JICA)*

Mr. Phung Van QUAN

*Consultant
Ministry of Planning and Investment*

Xuan Thao NGUYEN

Cuong NGUYEN CANH

Mr. Van Quan PHUNG

Hong Le NGUYEN

Zambia/Zambie

Mrs. Yvonne CHILESHE *Assistant Director
Foreign Trade/ EIF Focal Point/ Director
Ministry of Commerce, Trade and Industry*

Mr. Chibwe CHISALA *First Secretary (Economic & Trade)
Economics
Embassy of the Republic of Zambia in Paris*

Ms. Shirley Lesley MUMBA *Liaison Officer / Interpreter
Trade and Administration
Embassy of the Republic of Zambia in France*

Business and Industry Advisory Committee (BIAC)/Comité consultatif économique et industriel (BIAC)

Mr. Thomas DE MAN *Chair, BIAC Task Force on Development, Heineken*

Asian Development Bank (ADB)/Banque asiatique de développement (BASD)

Mr. Stephen GROFF *Vice-President*

Dr. Naomi CHAKWIN *Resident Director General*

European Centre for Development Policy Management (ECDPM)/Centre européen de gestion des politiques de développement (ECDPM)

Ms. Kathleen VAN HOVE *Programme Manager
Trade & Regional Integration*

Mr. Bruce BYIERS *Policy Officer
Trade & Economic Governance*

Inter-American Development Bank (IADB)/Banque interaméricaine de développement (IAD)

Mrs. Carolyn ROBERT *Aid for Trade Co-ordinator*

Mr. Joaquim TRES VILADOMAT *Integration & Trade Lead Specialist
Integration and Trade Sector*

International Centre for Trade and Sustainable Development (ICTSD)

Mr. Ricardo MELENDEZ-ORTIZ *Chief Executive*

Mr. Christophe BELLMANN *Programmes Director*

Dr. Vinaye ANCHARAZ *Senior Development Economist
International Center for Trade and Sustainable
Development (ICTSD)*

International Trade Centre (ITC)/Centre du commerce international (CCI)

Ms. Patricia FRANCIS *Executive Director
International Trade Centre
UNCTAD CNUCED - WTO OMC*

Mr. Rajesh AGGARWAL *Chief
Business & Trade Policy Section*

Ms. Sabine MEITZEL *Development Consultant
horizon2030 - Trade Development Consulting*

Islamic Development Bank (IDB)

Mr. Hani SONBOL *Deputy Chief Executive Officer
International Islamic Trade Finance Corporation*

Mr. Syed Habib AHMED *Senior WTO Specialist
Cooperation and Integration*

Overseas Development Institute

Mr. Simon MAXWELL *Senior Research Associate
Overseas Development Institute (ODI)*

Dr. Dirk Willem TE VELDE *Head of Programme / Research Fellow
IEDG*

Mr. Yurendra BASNETT *Research Fellow - Trade
International Economic Development Group*

Mr. Jakob ENGEL *Research Officer
Overseas Development Institute (ODI)*

Dr. Isabella MASSA *Research Fellow
International Economic Development Group (IEDG)
Overseas Development Institute (ODI)*

Ms. Jodie KEANE *Research Fellow
Overseas Development Institute (ODI)*

Ms. Gail WILSON *Digital Communications Coordinator
Communications*

Dr. Marie-Agnès JOUANJEAN *Research Officer
IEDG
Overseas Development Institute (ODI)*

Pacific Islands Forum (PIF) Secretariat

Mr. Simon DAWKINS *First Secretary
Permanent Delegation of the Pacific Islands Forum to
the World Trade Organization
Pacific Islands Forum Secretariat*

UN Conference on Trade and Development (UNCTAD)/Conférence des Nations Unies pour le commerce et le développement (CNUCED)

Ms. Anne MIROUX *Director
Technology and Trade Logistics*

Ms. Ana María ALVAREZ *Economic Affairs Officer
Division of International Trade in Goods and Services,
and Commodities*

UN Development Programme (UNDP)/Programme des Nations Unies pour le développement (PNUD)

Mr. David LUKE *Senior Adviser*

Trade and Human Development Unit

Mr. David LUKE

*Senior Trade Adviser and Coordinator
Trade and Human Development Unit
UNDP Geneva Office*

UN Office for Project Services (UNOPS)/ONU Bureau des Nations Unies pour les services d'appui aux projets (UNOPS)

Mr. Bernhard SCHLACHTER

Executive Director

Ms. Clara MATHIEU GOTCH

*Legal Officer
UNOPS*

World Bank/Banque mondiale

Mr. Mombert HOPPE

*Economist
Economic Policy
World Bank - Switzerland*

World Economic Forum (WEF)/Forum économique mondial (WEF)

**Ms. Margareta DRZENIEK-
HANOUZ**

*Director
Global Competitiveness Network*

World Trade Organization (WTO)/Organisation mondiale du commerce (OMC)

M. Pascal LAMY

Director-General

Mrs. Valentine RUGWABIZA

*Deputy Director-General
World Trade Organisation*

Mr. Michael ROBERTS

*Aid for Trade Coordinator
World Trade Organisation (WTO)*

Mr. Matthew WILSON

*Counselor
Office of the Director General
World Trade Organisation (WTO)*

OECD/OCDE

Mr. Angel GURRÍA	<i>Secretary-General SGE</i>
Mr. Jon LOMOY	<i>Director DCD</i>
Mr. Raed SAFADI	<i>Deputy Director TAD</i>
Mrs. Trudy WITBREUK	<i>Head of Division TAD/DD</i>
Mr. Simon SCOTT	<i>Head of Division DCD/STAT</i>
Mr. Frans LAMMERSEN	<i>Senior Policy Analyst (Aid for Trade) DCD/POL</i>
Mme Evdokia MOÏSÉ	<i>Senior Trade Policy Analyst TAD/DD</i>
Mr. Masato HAYASHIKAWA	<i>Policy Analyst (Aid for Trade) DCD/POL</i>
Mr. William HYNES	<i>Policy Analyst (Aid for Trade & Green Growth) DCD/POL</i>
Mr. Clément BRENOT	<i>Policy Analyst DAF/PSD</i>
Mrs. Megan Grace KENNEDY- CHOUANE	<i>Policy Analyst - Evaluation Network DCD/REED</i>
M. Arthur FOCH	<i>Economist/Policy Analyst DAF/INV</i>
Ms. Ann GORDON	<i>Statistician DCD/SDF</i>
Ms. Anna JANKOWSKA	<i>Young Professional - Jr Policy Analyst DEV/GD/AMER</i>

Ms. Anna PIETIKAINEN	<i>Advisor, Regional Coop. LATAM DEV/PDD/RC</i>
Miss Silvia SORESCU	<i>TAD/DD</i>
Mr. Gabriel BOC	<i>Consultant DAF/PSD</i>
Ms. Liliana FOLETTI	<i>Consultant DCD OECD / University of Geneva</i>
Miss Anne-Christelle OTT	<i>Consultant Private Sector Development</i>
Miss Se Eun PARK	<i>Economist/Policy Analyst DCD/POL</i>
 <i>African Advisory Board</i>	
Mr. François NDENGWE	<i>Chairman</i>
 <i>BDI</i>	
 Lars-Helmut SELWIG	
 <i>Confederation of Indian Industry</i>	
Mr. Pranav KUMAR	<i>Head International Trade Policy Division</i>

Enhanced Integrated Framework

Mr. Mario MUSA	<i>Head of Communications</i>
Ms. Christiane KRAUS	<i>Chief Coordinator Executive Secretariat for the EIF at the WTO</i>
Mr. Simon HESS	<i>Coordinator EIF Executive Secretariat</i>
Mr. Mbaye NDIAYE	<i>Coordinator</i>

MSH Brokerage

Mlle. Alexandrine MASSÉ	<i>Consultant</i>
--------------------------------	-------------------

TradeMark East Africa

Mr. Frank MATSAERT	<i>CEO</i>
Mr. Sjoerd VISSER	<i>Director</i>

United Nations World Tourism Organization

Ms. Zoritsa UROSEVIC	<i>Head Institutional and Corporate Relations Programme</i>
-----------------------------	---

Other/Autre

Mr. Talaat ABDEL-MALEK	<i>Distinguished Visiting Professor American University Cairo</i>
Mr. Ratnakar ADHIKARI	<i>CEO South Asia Watch on Trade, Economics and Environment (SAWTEE)</i>
Dr. Saul ALANOCA	<i>Senior Trade Adviser Sogerom SA</i>
Mme Mary ALEXIS	<i>President Direction General UTPM</i>
Mr. Bartolome ARROYO FERNANDEZ	<i>Former Head of Unit European Commission Value Innovation</i>
Dr. Olufemi BADEJO	<i>Managing Partner / Chief Economist International Trade and Policy Equity Consulting Services (UK & NIg)</i>
Mrs. Fatou BALDEH	<i>Director Administration Brikama Area Council</i>
Ms. Penny BAMBER	<i>Research Associate Center on Globalization, Governance and Competitiveness Duke University</i>
Mr. Bevil BAPTISTE	<i>Centre for Environment, Development and Policy University of London - School of Oriental and African Studies</i>
Mr. Sainey. S. BARROW	<i>Director Development Development Research Network</i>
M. Jérôme BENAUSSE	<i>Chargé de Projet Landell Mills</i>
Dr. Debapriya BHATTACHARYA	<i>Distinguished Fellow Distinguished Fellow in Centre for Policy Dialogue (CPD) Bangladesh; Special Adviser on LDC IV Monitor; Chair of Southern Voice on Post-MDGs</i>
Dr. Claire BRODIN	<i>Responsable recherche et production intellectuelle Epargne Sans Frontière</i>
Mr. Eddy CAHYONO	<i>Assistant</i>
Dr. Olivier CATTANEO	<i>Adjunct Professor</i>

*Groupe d'Économie Mondiale
Sciences-Po Paris*

Ms. Ah Young CHOI *Finance
ESSEC*

Ms. Kadiatu CONTEH *International Communication Manager
Communications
Organisation for Poverty Alleviation and Development*

Mr. Michael CORNISH *University of Adelaide*

Mr. Jaime DE MELO *Professor
FERDI*

Dr. John DOE *Director of Research
Research
Organisation for Poverty Alleviation and Development*

Mr. Abayomi Moses EGBOWON *CEO
Admin
Bels-Miral.Nig.Ltd*

Ms. Rebecca FREEMAN *Student
Johns Hopkins School of Advanced International
Studies*

Mr. Nicola GOMEZ *Director
Social Services and Human Resources Development
Brikama Area Council*

Mr. Asad HABIB *Wealth Manager Assistant
Wealth Management
Royal Bank of Canada*

Ms. Mariarosaria IORIO *Key Expert for the 10th EDF EU funded project
DEVCO
European Commission funded and implemented by
Human Dynamics*

Mr. Salim ISMAIL *CEO
Groupe Socota - Mauritius*

Mr. Amadou JOBE *Director
Projects, Research and Development*

Ms. Susan JOEKES *Deputy Coordinator
SPJ Consulting Ltd.*

**Mr. Oluwaseyi Ibrahim
KESHINRO** *Trade Manager
Trade
BELS-MIRAL.NIG.LTD*

Mr. Ismoil KHUJAMKULOV *Public Policy and Administration
University of Carleton*

Mr. Aykut KIBRITCIOGLU	<i>Professor Department of Economics Ankara University, Turkey</i>
Ms. Tausi. M. KIYABO	<i>Promotion Manager Promotion Female Agriculture Promotion</i>
Mr. James Patrick KUDAWOO	<i>President La Perche Financiere</i>
Ms. Susanne KUEHRER	<i>Managing Director SK Consulting e.U.</i>
Mr. Jeroen KWAKKENBOS	<i>Policy Officer European Network on Debt and Development</i>
Dr. Michel LAVOLLAY	<i>Founder Public Private Partnership Europe</i>
Ms. Aché MAHAMAT	<i>Association Tchadienne de la Filière Cuir</i>
Mr. Alieu MANJANG	<i>Junior Research Officer Research Development Research Network</i>
Mr. Abubakar MARICO	<i>Director of Programmes Development Programmes Development</i>
Mr. Fernando MATOS ROSA	<i>Secretary General EBCAM – European Business Council for Africa and the Mediterranean</i>
Mr. Matthias MEYER	<i>Director PRAXIMONDO</i>
Dr. Mareike MEYN	<i>Portfolio Manager EMENA GFA Consulting Group</i>
Mrs. Esther MKWIZU	<i>Chairperson Tanzania Private Sector Foundation</i>
Mr. Ryan NAZARETH	<i>Development Studies University of Cambridge</i>
Mr. Mesack NOHA	<i>Chief Executive officer Noha Nyamedjo Group</i>
Mr. Laurent PADOUX	<i>Expert Afrique australe Conseil Français des Investisseurs en Afrique</i>
Mr. Ajesh PATEL	<i>Managing Director Head Office</i>

	<i>Invesco Limited</i>
Mr. Michael PLUMMER	<i>Professor of International Economics SAIS-Bologna Center Johns Hopkins University</i>
Mr. Carlos PRIMO BRAGA	<i>Director Evian Group, IMD</i>
Mr. Kannan RANGANATHAN	<i>ESSEC Business School</i>
Mr. Aly Badara SAMASSEKOU	<i>Professor Assistant Faculté des Sciences Economiques et de Gestion Mali Université des Sciences Sociales et de Gestion de Bamako</i>
Mr. Raymond SANER	<i>Professor MPA Programme Sciences-Po, Paris/ Basle University</i>
Dr. Lamin SANNEH	<i>Governor Administration Brikama Area Council</i>
Mr. Ilias SIDDIQUI	<i>Coordinator for Latin America Latin American Coordination World Youth Bank Network</i>
Mr. Godfrey SIMBEYE	<i>Executive Director Tanzania Private Sector Foundation</i>
Mrs. Hope SITUMBEKO	<i>COMAID (COMESA AFT) Coordinator COMESA Aid for Trade Unit Common Market for Eastern and Southern Africa - COMESA</i>
Mr. Jayaram SUNAR	<i>Advocacy Officer Advocacy Dalit Welfare Association</i>
Ms. Liz TURNER	<i>Principal Consultant Saana Consulting</i>
Mr. Zohir UDDIN	<i>Development Economics School of Oriental & African Studies, University of London</i>
Ms. Mariana VIJIL	<i>UMR SMART INRA Agrocampus-Ouest</i>
Ms. Jinhui XU	<i>ESSEC Business School</i>
Dr. Lichia YIU	<i>President</i>

COM/DCD/TAD/M(2012)4/PROV

Centre for Socio-Eco-Nomic Development

Mr. Muchammad ZULKARNAIN

*Head of Division
Trade and International Cooperation
Office of Vice President*